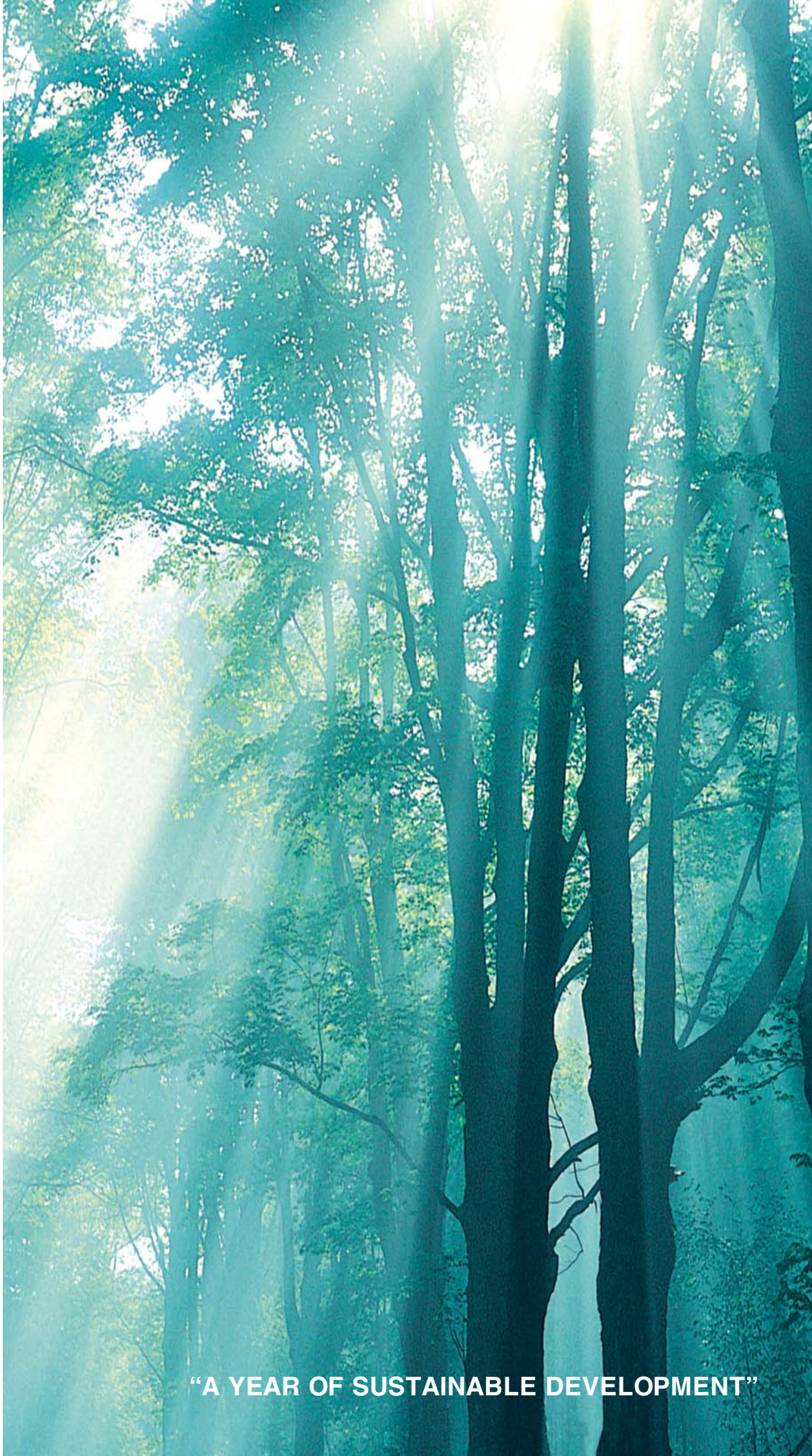
Annual REPORT 2009



"A YEAR OF SUSTAINABLE DEVELOPMENT"

BIC

Content



03 Message from the CEO

08 Overview of Vietnam's economy and insurance market 2009

Overview of Vietnam's economy 2009

Non-life insurance business activities in 2009

13 BIC's highlights

14 Performance review and outlook across lines of business

Engineering & Property Insurance

Marine insurance

Miscellanous Insurance

Bancassurance

19 Financial investment

20 Claim & survey

21 Corporate social activities

23 Business orientation 2010

25 Audited financial stament 2009

31 Network



Dear our valued Customers and Partners

FY 2009 was a challenging year for BIC, this was also the 4th year BIC operated as a member of Bank for Investment and Development of Vietnam (BIDV) and also the year BIC transformed business orientation from growth in scale to effective and sustainable development.

Notwithstanding the ongoing financial and economic crisis for many of the world's developed countries, Vietnam still got the significant development in 2009. And it can be said that 2009 showed notable progress for BIC, affirming BIC's position in BIDV's system as well as in Vietnam's non-life insurance market.

By 31st December 2009, BIC achieved total revenue of VND 548 billion, an increase of 50% when compared to the financial year of 2008. Profit before tax recorded VND 80.680 billion, a 205% growth on a year on year basis, which is the highest profit since BIC's establishment in 2006.

With a network of 19 branches and 40 local offices with specialized in lines of business, ensuring customer services and claims assessment, BIC has strengthened an existing system that provides the best services for customers.

With the establishment of Cambodia-Vietnam Insurance Company (CVI) in Cambodia in 2009, also with Laos-Vietnam Joint venture Insurance Company (LVI), BIC has become the first Vietnamese insurance company have a business network in Indochina (Vietnam - Laos - Cambodia).

Risk management activities and competitiveness were strengthened, organization structure was improved by separating core divisions: internal control, customer relation, risk management, survey & claims, and business operation. A range of new products were launched to meet the increasingly customers' requirements. Customer services were made more professional and modern with the launching of a free hotline 24/7 (1800.9456).

FY 2009 also witnessed greater development of the distribution channel through Bancassurance. Total revenue of this channel accounted for 8% of total revenue of the company, in which revenue from online sales reached VND 4.5 billion, a growth of 275% compared to 2008.

With outstanding growth rate in 2009, BIC maintained the position and ranked 6th out of 28 non-life insurance companies in terms of direct insurance market share. Acknowledging BIC's achievement, in December 2009, Minister of Finance rewarded "Certificate of Merit" recognizing BIC's positive contribution to the development of Vietnam's insurance market.

2010 will be an important year for BIC, marking 5 years of our development; it will also be the year when BIC transforms from state owned company to popularized company. In order to affirm the position in the market, stamp ourselves in the customers' mind, there will be lots of things to be done in 2010. BIC sets a target of becoming a prestigious insurance brand name, among the top 5 biggest insurance enterprises, the most effective player in Vietnam's non-life insurance market and a leading company in expanding into overseas markets. With the foundation gained after 11 years in Vietnam's insurance market (since being a Vietnam-Australia Joint-Venture); Having experienced, enthusiastic and active staffs, efficient assistance from BIDV and especially the belief of Customers and Partners, 2010 will definitely be a successful year for BIC.

Chief Executive Officer

Pham Quang Tung

REVENUE

achieving **548** billion VND

increase by **50%**

PROFIT BEFORE TAX

achieving **80.680** billion VND

increase by **205%**

TOTAL ASSETS

achieving **1,813.014** billion VND

increase by **67** billlion VND

MARKET SHARE:

maintain the position of **6th** out of **28** non life insurance companies

AFFIRMING THE POSITION





Vision:

Becoming top 5 biggest non-life insurance companies in Vietnam in terms of market share and profit.

Mission:

Providing insurance products with the best customer services. Gradually professionalize activities, applying management standards and international practices to improve competitiveness and business operation quality.

Operational Principles:

“Insuring with Heart” - determining profound awareness and good customer service is the key for success; building BIC’s culture on the basis of righteousness as a guide throughout every activities; Sharing the trust, opportunities and value to members; Appreciate creativity, individual talent as the core values of success and perpetual of the company.



CEO
Mr. Pham Quang Tung
General managing and Internal Control





DEPUTY GENERAL DIRECTOR
Mr. Tran Trung Tinh
Managing of Underwriting



DEPUTY GENERAL DIRECTOR
Mr. Dao Chi Cuong
Managing of Customer Relationship



DEPUTY GENERAL DIRECTOR
Ms. Nguyen Thi Thanh Van
Managing of Accounting & Finance



DEPUTY GENERAL DIRECTOR
Mr. Mai Nguyen Dong.
Director of BIC Hanoi Branch

DEPUTY GENERAL DIRECTOR
Mr. Ton Lam Tung
Managing of Survey & Claims

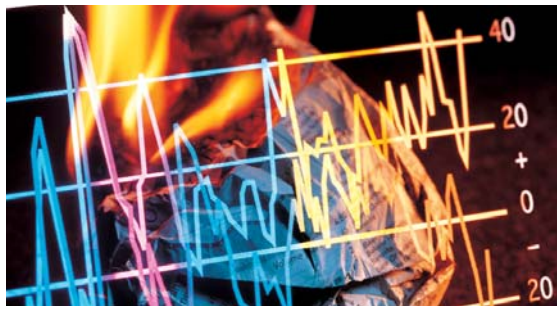


BOARD OF MANAGEMENT

- **CUSTOMER RELATIONSHIP**
  - Corporate & Broking
  - Bancassurance & Agency Management
  - Marketing
  - Customer Services
- **SURVEY & CLAIMS**
  - Survey & Claims
- **UNDERWRITING MANAGEMENT**
  - Engineering & Property
  - Marine
  - Micellanous
  - Re-insurance
- **FINANCE & ACCOUNTING**
  - Finance & Accounting
  - Information Technology
  - Investment
- **INTERNAL CONTROL**
  - Development & Planning
  - Administration & HR
  - Internal Control
  - Legal



OVERVIEW
of Vietnam's economy &
NON-LIFE INSURANCE
market **2009**



Overview of Vietnam's economy 2009

2009, Vietnam's economy faced lots of difficulties and challenges. Financial crisis of some big economies in 2008 which made the global economy to fall into recession, remarkably affected Vietnam's export market, capital market, labor market as well as negatively affected other socio-economic sectors. In addition, natural calamities and epidemic diseases successively occurred in the whole country, greatly affected production and resident.

To tackle these situations, since the 2nd quarter of 2009, Vietnamese Government implemented a set of bailout solutions such as interest rate supporting for lending, promoting public investment, reducing VAT and registration fees for some commodities, reducing enterprise income tax 2008, exempting PIT for the first 6 months of 2009. These solutions upheld positive effects in the context of the world's negative growth, Vietnam was still one of the several countries having relatively high growth rate with GDP of 5.32%. Despite reduced oversea investment capital, domestic investment has been cleared up, in general capital for development investment of the whole year reached VND 702,300 billion, increasing 15.3% year on year. Inflation was controlled; average CPI index in 2009 was 6.88%, lowest in 6 recent years. These results again affirmed the success of Vietnam's effective and flexible macroeconomic policies.

SOME MAIN FIGURES IN 2009

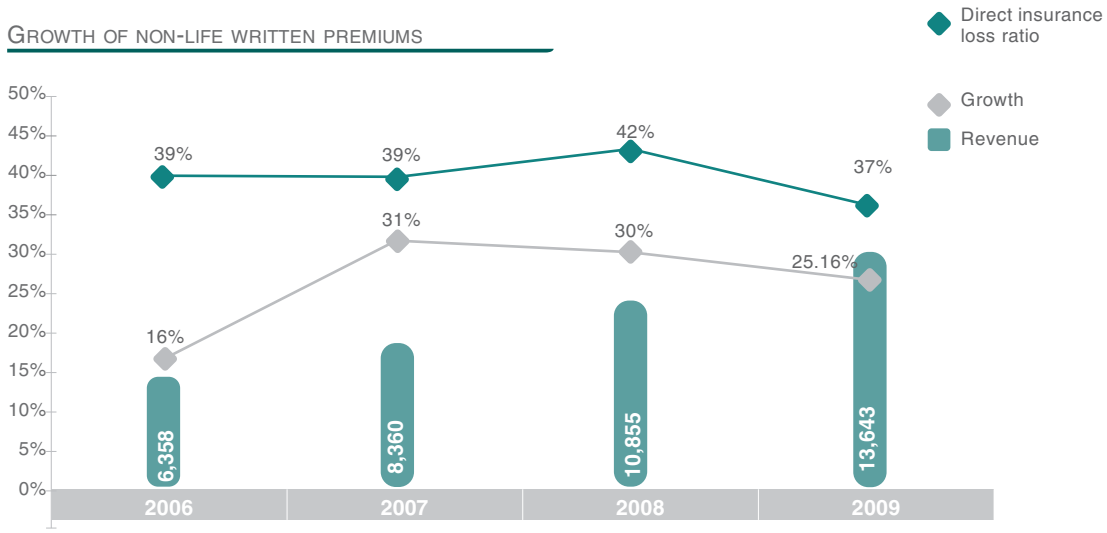
Items	2009	Increase/Decrease year on year (%)
GDP growth rate		+ 5.32%
Agriculture, forestry and aquiculture production value	219,900 billion VND	+3.0%
Industrial production value	696,600 billion VND	+7.6%
Total commodities retail and consumption service revenue	1,197,000 billion VND	+18.6%
Total export turnover	56.6 billion USD	-9.7%
Total import turnover	68.8 billion USD	-14.7%
Society investment capital performed in real price	704,200 billion VND	+15.3%
CPI in 2009 compared with 2008		+6.88%
Reduction of poor households	12.3%	

Common difficulties of the economy and many enterprises have reduced insurance needed, solvency of enterprises. In 2009 natural calamities and floods occurred, especially the storm No.9 & 11 caused severe losses for Central provinces and insurance enterprises. A gloomy securities market, and unstable foreign currency also greatly affected investment efficiency of insurance enterprises.

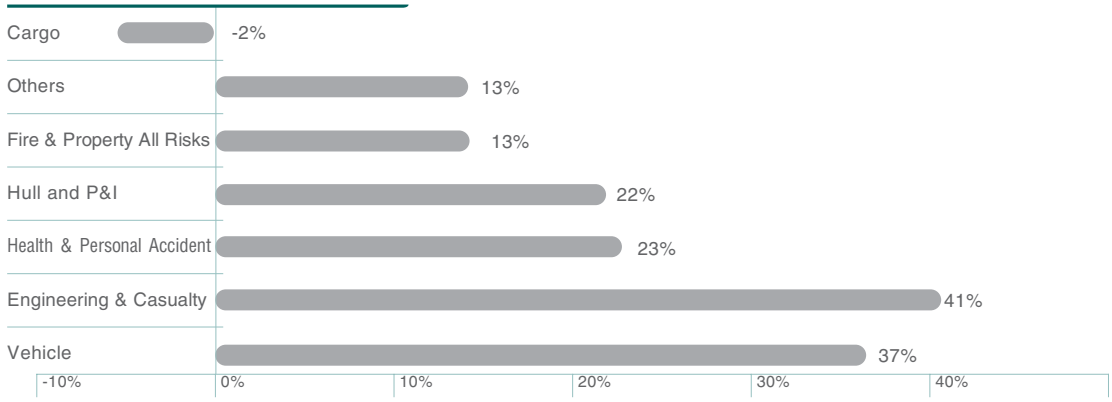
In such a situation, non-life insurance enterprises have overcome difficulties, continued to develop by themselves, reinforce and adjust business management, innovating current insurance products, researching and launching new products, expand and improve quality of distribution channels, together with customers to solve the financial difficulties. Almost non-life insurance companies are focused on setting up the information technology system, improving the quality of business line management and customer services. Competition in the marketing was still severe, but non-technical competition (expanding terms & conditions, reducing premiums inconsistantly inconsistently with insurance liability) became less strained.

It can be said that in 2009, non-life insurance enterprises by themselves have overcome challenges of a global economic downturn, catching opportunities when the economy recovered to develop insurance market. In 2009, total revenue of non-life section reached VND 13,643 billion, increasing by 25.16% in compare with 2008. Total claim payments of the whole market were VND 5,272 billion, loss ratio was 37.5% (excluding claim reserve). Total owner's capital was VND 13,647 billion; national economy investment registered VND 20,447 billion.

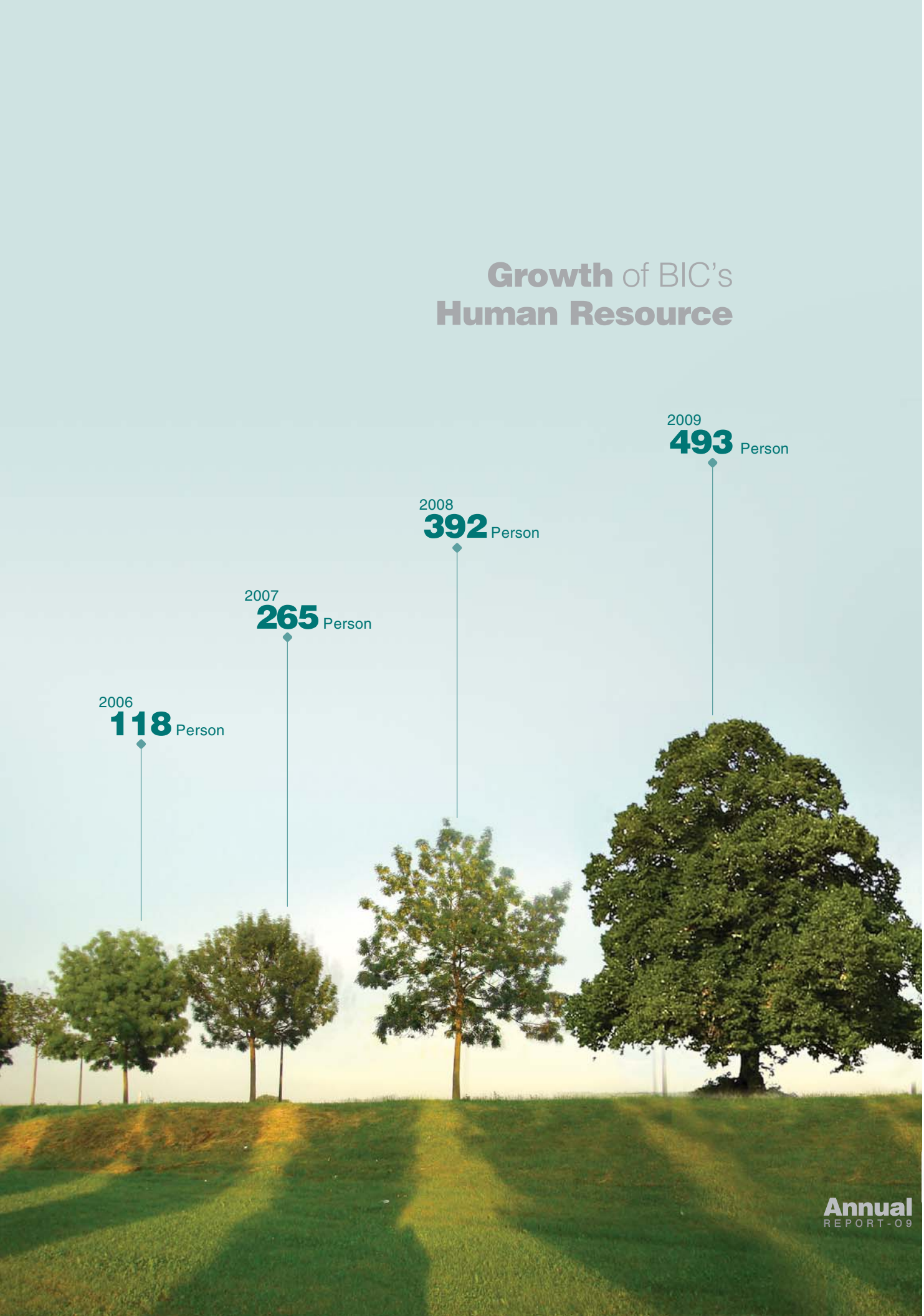
GROWTH OF NON-LIFE WRITTEN PREMIUMS



GROWTH RATIO BY LINE OF BUSINESS



Growth of BIC's **Human Resource**

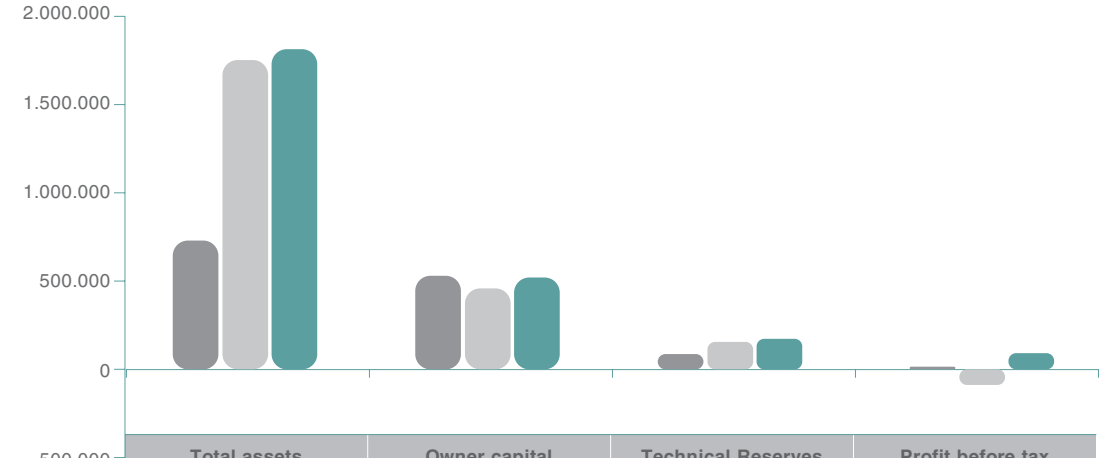


(Unit: million dong)

No		2008	2009	2009/2008
1	Total assets	1,746,106	1,813,014	4%
2	Owner capital	443,440	518,681	17%
3	Technical reserves	158,812	177,138	12%
4	Gross written premiums	296,370	406,703	37%
5	Net loss ratio	64%	44%	
6	Investment profit	(39,300)	89,678	328%
7	Profit before tax	(76,879)	80,680	205%
8	ROA	-4.40%	4.30%	
9	ROE	-17.34%	15.04%	

Financial highlights

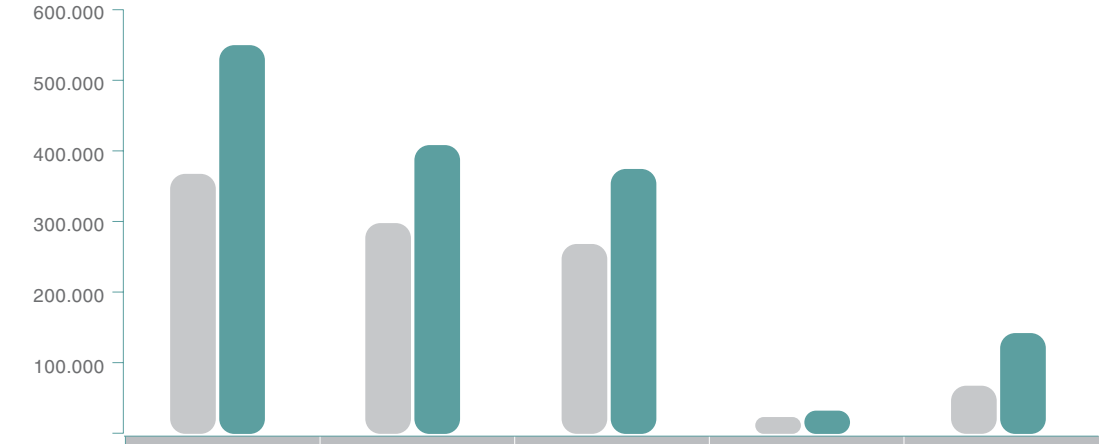
(Unit: million dong)



	Total assets	Owner capital	Technical Reserves	Profit before tax
2007	720,020	520,354	93,294	18,701
2008	1,746,106	443,440	158,812	(76,879)
2009	1,813,015	518,681	177,138	80,680

Growth of Revenue

(Unit: million dong)



	Total revenue	Gross written premiums	Direct Insurance	Re-insurance	Investments
2008	367,391	296,369	269,262	27,107	71,022
2009	548,007	406,702	370,082	36,620	141,305



BIC's Highlights

1. **January:** Golden cup for excellent product and service in Bancassurance.
2. **March:** Awarded for Vietnam's Strong Trademark
3. **April:** Got the license in Aviation Insurance. Moreover, BIC continued to build up and provide new insurance products such as: Guarantee insurance, Package cover for small and medium sized enterprises (SME), Credit insurance, etc.
4. **May:** Introducing product for depositors "Accumulative Saving Insurance" at BIDV branches, marking a blossoming year of developing Bancassurance with new products such as: Borrower Personal Insurance, Family Insurance Package, etc.
5. **July:** Cambodia Vietnam Insurance Company (CVI) was licensed to operate in Cambodia, marking BIC's self-contained business activities in Indochina.
6. **September:** Receiving "Vietnam Golden FDI" granted by Foreign Investment Enterprise Association.
7. **October:** Announcing a hotline – toll free number 1800 9456 providing customers with 24/7 assistance.
8. **November:** Completing organizational re-structuring, focusing on business management in line of product and specialized risk management to improve business efficiency and professionalize activities.
9. **December:** "Certificate of Merit" granted by Ministry of Finance recognizing BIC as the Insurance Company having many contributions to the development of Vietnam's insurance market since 1999 – 2009
10. **December:** Successfully completed the business plan of FY2009 with the highest profit in 4 years of operation, maintaining the position in Top 10 Insurance Companies in terms of market share



PERFORMANCE Review and **OUTLOOK ACROSS LINES** of business



Engineering & Property

In 2009, Engineering & Property remained the dominant line with a contribution of 41% to GWP, or 150.276 billion. Compared to previous years, growth rate of Property in Vietnam's insurance market slowed down greatly due to the impact of the economy's turmoil and difficulties in disbursement of capital sponsored for projects by the bank. However, growth rate of BIC's Engineering & Property still registered 30.86%, higher than the average growth rate of this line of business in the market. Currently, BIC's Engineering & Property ranks 6th in terms of market share out of 28 non-life insurance companies in Vietnam.

Construction & Erection All Risks insurance reached VND **77.617** billion accounting for **51.65%** of total revenue, increasing by **25%** compared with 2008

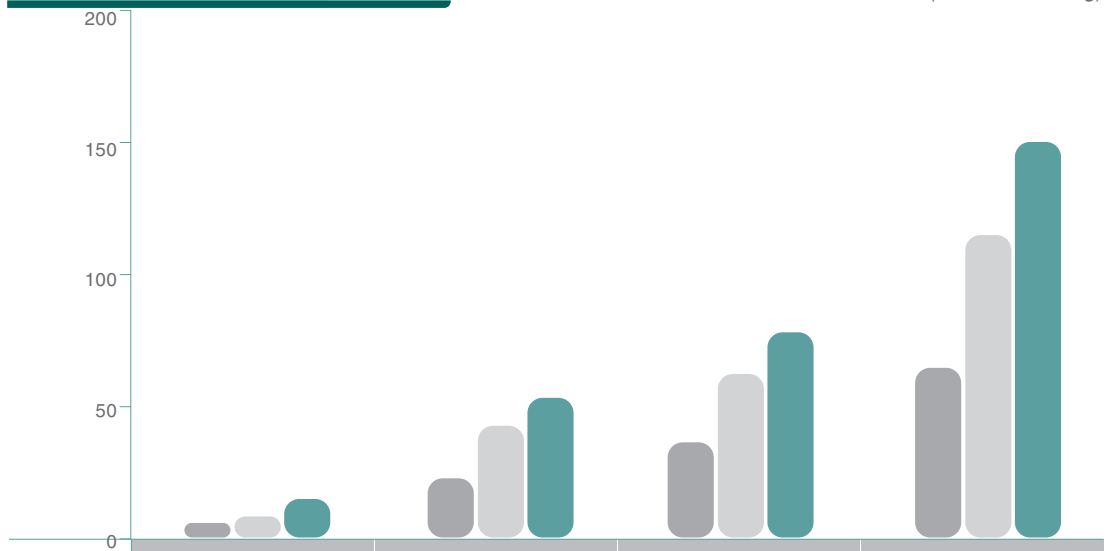
Property insurance reached VND **52.884** billion accounting for **35.19%** of total revenue, increasing by **35%** compared with 2008

Contractor's plant and machinery insurance reached VND **14.310** billion accounting for **9.52%** of total revenue, increasing by nearly 80% compared with 2008

Other insurance product reached VND **5.466** billion or **3.64%** of total revenue, increasing by **203%** compared with 2008.

REVENUE ON WRITTEN PREMIUMS

(Unit: billion dong)

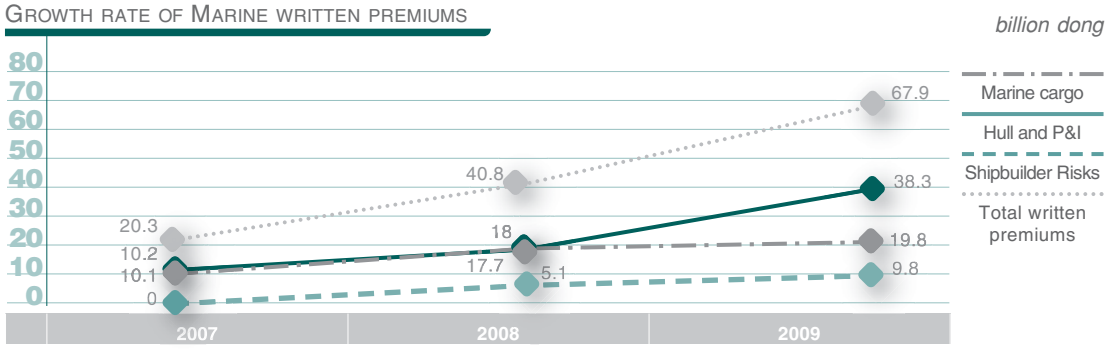


	CPM	Property	CAR & EAR	Total
2007	4.57	22.56	35.85	64.38
2008	7.97	41.99	62.19	114.84
2009	14.31	52.88	77.62	150.28



Marine Insurance:

In 2009, Marine insurance had a good growth rate over the years with a contribution of 18% to GWP or VND 67.9 billion. Marine written premium increased by 66% in compare with 2008, reaching 113% of target. In which, Marine Cargo 29%, Hull and P&I 56%, Shipbuider's risks 15%.



In term of direct written premium, BIC ranks the 5th in Marine Hull, the 12th in Marine Cargo out of 28 non-life insurance companies in Vietnam.

BIC also successfully developed P&I insurance products which improved the competitiveness and further penetrated into marine insurance market. In addition to developing new products, BIC also paid attention to developing and improving sales & marketing tools, underwriting guidelines, the sole forms in the whole system, etc.

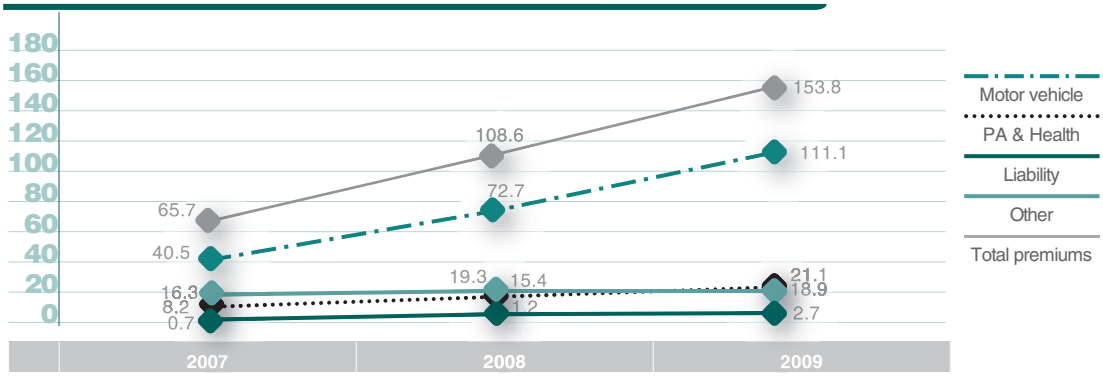




Miscellanous Insurance

In 2009, Miscellanous Insurance contributed to 41% of BIC's total revenue or VND 153.768 billion, increasing by 42% compared with 2008. In which, Motor Vehicle 72.27%, Personal Accident & Health 13.7%, Liability 1.74%, Others 12.3%.

GROWTH RATE OF MISCELLANOUS WRITTEN PREMIUMS



Most of Miscellanous products are cross-sold through BIDV system. In 2009, BIC for the first time set up cooperation with banks outside the BIDV system such as Maritime Bank, Dai A Bank, Navibank, Seabank, OCB, VRB, etc. Even though high-class health insurance and personal accident insurance (BIC Care) has been provided only for BIDV employees, it is highly appreciated by fellow colleagues, strengthens brand name and trust for BIC in the whole BIDV system. It is proposed that BIC Care will be a strategic product which will be provided for enterprises outside BIDV system.



Milestones of Bancassurance Development

In 2007: Tested BIC Bao An in coordination with BIDV's capital mobilization and BIC Binh An in combination with personal loans of Viet Nga Joint Venture Bank

In 2008: Successfully to design online supplying software of 4 cross-selling products at 78 BIDV branches in the whole country

In 2009: Deputed 5 cross-selling products and 3 integrated products in 108 BIDV branches, expanded cooperation with other commercial joint stock banks.

Bancassurance

With strong determination to become a leading Bancassurance implementing company, providing insurance services to Banks' customers, since 2008 BIC has been building this distribution channel in BIDV network, providing 8 products, including both conventional insurance products and bancassurance products, aiming at increasing benefits to the Bank's customers.

BANCASSURANCE GROWTH OVER THE YEARS *(unit : billion dong)*

Targets	2008	2009	Growth rate
Revenue	23 billion	37.5 billion	63%
Online revenue	1.2 billion	4.5 billion	275%
Number of customers	8,000	25,800	223%

Not only developing cross-sold products at BIDV's branches, recently BIC has cooperated with other banks such as SEA Bank, Bac A Bank, Phuong Dong Bank, to provide insurance products through these banks system, in order to best meet customer's demands and bring about added value for these banks and their customers.

Prompt performance procedures with supported by advanced online software, BIC has been satisfying current partnership banks and will duplicate this cooperation with other banks in the whole country, bringing opportunities to these banks to increase income from non-banking services. Hence, BIC can improve competitiveness as well as serve its customers the full package finance - insurance services thanks to "one gate - one minute", which is one of the most modern products providing model at present in Vietnam.



> "The recovery of the securities market and the economy as a whole brought success for BIC's financial investment activities. Profit from financial investment reached VND 89.678 billion which lead to become the most effective and biggest profit contribution channel of the company."

Portfolio

In 2009, BIC's total investment portfolios (excluding commission) mounted to nearly VND 800 billion, an increase of 24% compared to 2008. The investment fund mobilized mainly from technical reserves accumulated thanks to insurance business being robust, debt control efficiency and profit accumulation. Portfolio structure was more sustainable, safer direction with the deposit value achieved VND 419.5 billion, holding 53.27% of BIC's portfolio value.

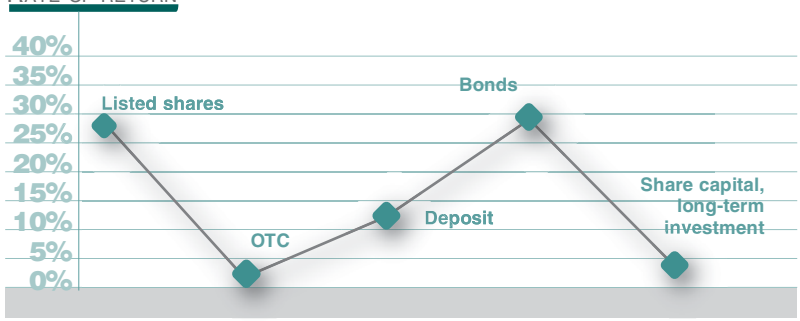
With advantageous developments of the market, BIC's investment played an important role and contributed significantly to the favorable outcome of the Company. The portfolio return rate was at a high level, at 13.5%, much higher than savings interest rate in 2009. Listed share and bond investment channel had a better return rate in 2009, gaining good efficiency in BIC's portfolio.

RATE OF RETURN

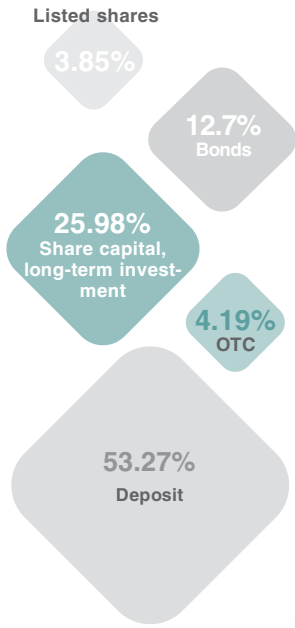
(Unit: million dong)

Items	Average cost price	Profit	Rate of return
Deposit	419,500	34,651	12.5%
Share capital, long-term investment	204,597	6,899	3.6%
Bonds	100,000	32,570	28.8%
OTC share	33,023	759	2.4%
Listed share	30,328	14,555	28.3%
Total	787,448	89,678	13.5%

RATE OF RETURN



PORTFOLIO DENSITY





"Despite incurred unfavorable conditions such as the increase of costs to recover loss due to the increase of consumer price rate, successive severe natural calamities causing continuous losses, BIC's claim & survey still proved its role."

Claim settlement

BIC's net loss ratio in 2009 was 44.86%, much lower than that in 2008 (64.38%) and in 2007 (54.12%). In 2009, BIC opened total 8,912 claim files, 8,977 of which were closed. Targets on settled cases/arising cases ratio or settled cases/(arising cases + remaining cases of previous year) in 2009 were 14% to 25% higher than those in 2008 and 34% to 59% higher than those in 2007. As the claims increased, these ratios indicate that BIC's claims settlement has been improved. In 2009, each claim officer settled a number of documents as 1.3 times as 2008 and 2.5 times as that of 2007; an officer arranges claim payment as 2 times as that in 2008 and 7.6 times in 2007.

Affected by 2 recorded storms Nos.9 & 11, many of BIC's customers incurred severe losses. To share customers' difficulties, BIC has made advance payments for customers to overcome the losses. BIC's claim officers promptly presented at the location for survey and minimize customers' losses. This made highly appreciate BIC's claim and survey procedures from customers.

Improvement of Claim process

Aiming to continuously improve speed of claim settlement and maximize advantages for customers in 2009, BIC has review to simplify and provide instruction on the claims settlement. Training on professional skills for claim staffs in the whole system was also paid particular attention to. Added to that, to ensure in time settlement when claims arise, BIC has extended the cooperation with nationwide garage, surveyors and emergency companies.

Survey and Claims in the year ahead will be focused on best implementing the commitment to the customer, as the working slogan "Insuring with Heart".





"Over 4 years with new brand name, BIC has represented the image of an insurance company which always intents towards community. In 2009, the Company continues to express this direction through many meaningful social welfare activities:"

Participate to support Study Encouragement Fund of Thai Thuy BLC Sea Transport Association in Thai Binh

BIC has participated to support a Social welfare program initiated by Thai Thuy BLC Sea Transport Association in Thai Binh in Diem Dien at a Ceremony for mission summary 2008 and mission development 2009 through support for Study Encouragement Fund of Thai Thuy BLC Sea Transport Association.

Contribute VND 70 million for construction of schools for disabled children in Hau Giang province

For normal development and integration in community of disabled children, BIC has contributed VND 70 million for construction of schools for disabled children in Vi Tan commune, Hau Giang province. The whole VND 1 billion for phase I of this project is sponsored by Bank for Investment and Development of Vietnam.

Offer gifts to difficulty overcoming poor children on the occasion of International Children's Day 1/6

On the occasion of International Children's Day 1/6, in the opening ceremony of 2009 activities held by Bac Ninh city group, BIC offered 15 gifts for 15 goods pupils who have particularly difficult conditions of Bac Ninh city.

Offer BIC Care insurance with liability limit of VND 100 million/person for 21 undergraduate first-coming students

In the meeting ceremony with 21 excellent first-coming students from various universities in Hanoi city in 2008-2009 school year held by Bank for Investment and Development of Vietnam, BIC directly offered each student a BIC Care insurance card - Package insurance product combining Person accident and Health insurance with liability limit of up to VND 100 million /student.



Offer gifts for orphans, disabled children on the occasion of Mid-autumn festival

Within mid-autumn program, BIC's youth union organized to visit and offer mid-autumn gifts for orphans, disabled children in Social sponsoring center IV in Tay Dang - Ba Vi - Ha Tay. Gifts offered to children in Center IV included clothes, books, newspapers, milk, essential things for daily life collected and supported by BIC staff. These were really meaningful gifts bringing happiness and sharing for unlucky children of Centre IV on the festival for children.

Support customers and people in historic flood

Early November 2009, the historic flood occurring in Binh Dinh and Phu Yen provinces caused severe damages for person and assets. In that situation, BIC promptly implemented support and relief activities for severely damaged communes such as Xuan Quang, Xuan Phuoc, Xuan Quang Bac, etc. of Phu Yen province. Timely relief amount equivalent to 2 tons of noodles partly contributed to help the people stand firm after the flood.

Offer tuitions for poor but good students

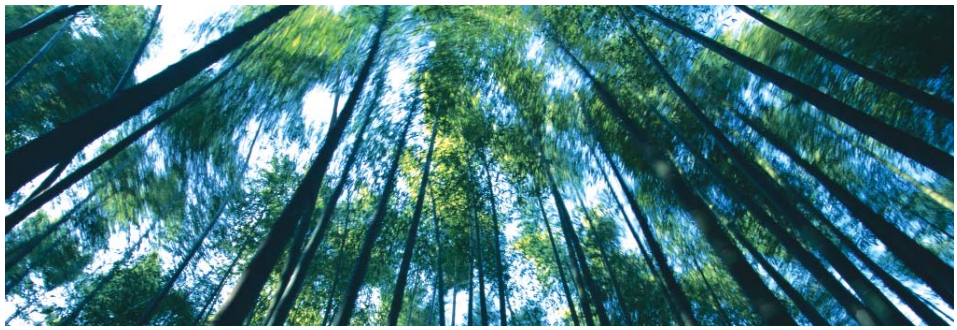
In order to support poor students with good studying results, since 2009-2010 BIC has developed BIC Scholarship program in two leading economic universities of the country, namely Hanoi Foreign Trade University and National Economic University. Accordingly, 10 poor students of each university are offered scholarships equivalent to 1 year of tuitions/student.

Offer food aids for students at boarding schools in Phu Tho province

Beginning 2010, with the spirit "the lucky help the unlucky", BIC youth union had a meaningful trip offering gifts, essential objects for pupils and teachers of Dong Son and Thu Cuc boarding schools in poor mountainous Tan Son district, Phu Tho province. All gifts were contributed by BIC staff in the whole country, which was collected in Business development meeting 2010 on 31st January 2010. These were really meaning gifts for pupils before the Lunar New Year.



Business ORIENTATION 2010



ORIENTATION:

Maximize profit on the following main forces:

- Expanding the market share in current market and discover new markets (through focusing on research to develop new products, expand distribution channel/network, and improve method of service supply).
- Improve quality of claim and customer services. Establish customer service culture.
- Building and implement the development strategy for human resource through good recruitment, training, employment development mechanism. Establish competitive treatment mechanism and good working environment to attract qualified human resources from the market.
- Establish and standardize risk management system from policy issue to documents management, claim settlement, etc. Set targets, management tools to control risk, ensure operational safety.
- Promote brand name, establish BIC's image as a prestigious, professional insurance company intended towards customers, and responsible for community.
- Invest, upgrade and keeping modern and advanced information technology system, which is considered as BIC's competitive advantage in the market.

OBJECTIVES:

- Ensure revenue growth rate higher than 50% compared with average of market; maintain top 6 rank in terms of market share; top 5 rank in terms of rate of return/capital ratio in Vietnam's non-life insurance market.
- Develop new products to expand markets, customers and distribution channels. Market share of main products (construction, installation, assets, currency, ship body, credit and financial risk) in top 5; lead the market in Bancas channel in terms of product diversity, market share and cooperation banks.
- Privatize and IPO in second quarter 2010, list in stock market in early 2011, restructure, the management model which suitable with company organization. Improve competitive capacity.



AUDITED FINANCIAL STATEMENT **2009**

To: The Board of Directors of BIDV Insurance Company

We have audited the balance sheet of BIDV Insurance Company ("the Company") as at 31 December 2009, and the related income statement and cash flow statement for the year then ended and the notes thereto ("the financial statements") as set out on pages 5 to 38. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Basis of opinion

We conducted our audit in accordance with Vietnamese and International Standards on Auditing applicable in Vietnam. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Company's management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Company as at 31 December 2009 and of the results of its operations and its cash flows for the year then ended in accordance with the Vietnamese Accounting Standards and the Vietnamese Accounting System for Insurance Company and comply with the relevant statutory requirements.

Ernst & Young Vietnam Limited

Tran Dinh Cuong
General Director
Registesed Auditor
Certificate No.0135/KTV
Hanoi, Vietnam
16 march 2010

Dao Thanh Tung
Auditor-in-charge
Registered Auditor
Certificate No.0516/KTV

Currency: VND

as at 31 December 2009

Code	ASSETS	Notes	Ending balance	Beginning balance
100	A. CURRENT ASSETS		1.571.544.541.178	1.449.850.583.653
110	**I. Cash**	**4**	**27.886.801.466**	**24.866.425.912**
111	1. Cash on hand		178.628.788	135.049.537
112	2. Cash in bank		18.468.228.600	24.731.253.621
113	3. Cash in transit		9.239.944.078	122.754
120	**II. Short-term investments**	**5**	**1.297.268.294.500**	**967.173.080.867**
121	1. Short-term investments in securities		97.499.627.391	124.794.504.311
128	2. Other short-term investments		1.219.038.230.000	902.509.310.000
129	3. Provision for impairment of short-term investments		(19.269.562.891)	(60.130.733.444)
130	**III. Account receivables**	**6**	**241.209.515.484**	**447.369.514.866**
131	1. Trade receivables		217.302.759.184	151.161.093.723
138	2. Other receivables		28.954.201.772	305.996.677.389
139	3. Allowance for doubtful debts		(5.047.445.472)	(9.788.256.246)
150	**IV. Other current assets**		**5.179.929.728**	**10.441.562.008**
151	1. Advances		3.632.372.614	4.861.347.445
152	2. Prepaid expenses		1.547.557.114	549.329.626
154	3. Receivables from State Budget	22.2	-	5.030.884.937
200	B. NON-CURRENT ASSETS		241.470.438.674	296.256.141.824
210	**I. Fixed assets**	**7**	**8.168.106.135**	**6.275.566.361**
211	1. Tangible fixed assets	7.1	8.156.282.148	6.245.103.142
212	*Cost*		26.611.918.463	19.605.566.491
213	*Accumulated depreciation*		(18.455.636.315)	(13.360.463.349)
217	2. Intangible fixed assets	7.2	11.823.987	30.463.219
218	*Cost*		56.057.850	56.057.850
219	*Accumulated depreciation*		(44.233.863)	(25.594.631)
220	**II. Long-term investments**	**8**	**226.838.120.138**	**283.133.660.763**
221	1. Long-term investments in securities		100.000.000.000	146.100.175.377
222	2. Investments in associates, joint ventures		25.756.020.000	26.600.580.000
228	3. Other long-term investments		117.123.008.331	129.269.216.663
229	4. Provision for long-term investments		(16.040.908.193)	(18.836.311.277)
240	**III. Other long-term assets**		**6.464.212.401**	**6.846.914.700**
	1. Compulsory deposit	9	6.000.000.000	6.000.000.000
	2. Long-term prepaid expense		374.095.581	406.693.380
	3. Long-term collateral and deposits		90.116.820	440.221.320
250	TOTAL ASSETS		1.813.014.979.852	1.746.106.725.477

Currency: VND *as at 31 December 2009*

Code	RESOURCES	Notes	Ending balance	Beginning balance
300	A. TOTAL LIABILITIES		1.294.333.533.432	1.302.666.587.299
310	I. Current liabilities		1.117.026.344.273	1.143.659.232.093
313	1.Trade payables	10	268.004.447.537	126.686.717.218
315	2.Statutory obligations	11	6.939.066.062	5.267.939.163
318	3.Other payables	12	842.082.830.674	1.011.704.575.712
320	**II. Long term liabilities**		**169.067.159**	**195.086.574**
323	1.Retrenchment allowance		169.067.159	195.086.574
330	**III. Technical reserves**	**13**	**177.138.122.000**	**158.812.268.632**
331	1.Unearned premium reserve	13.1	99.978.009.065	85.370.373.315
333	2.Claim reserves	13.2	58.167.600.409	63.488.924.169
334	3.Catastrophe reserve	13.3	18.992.512.526	9.952.971.148
400	B. OWNER'S EQUITY	14	518.681.446.420	443.440.138.178
410	**I. Capital**	**14**	**518.545.779.610**	**442.359.255.415**
411	1.Contributed charter capital		500.000.000.000	500.000.000.000
414	2.Investment and Development fund		15.834.600.085	15.315.454.230
418	3.Accumulated losses		-	(76.277.631.914)
	4.Foreign exchange differences reserve	25	(869.826.504)	-
420	5.Other funds		3.581.006.029	3.321.433.099
430	**II. Other capital, funds**	14	**135.666.810**	**1.080.882.763**
431	1.Bonus, welfare fund		135.666.810	1.080.882.763
430	TOTAL LIABILITIES AND OWNER'S EQUITY		1.813.014.979.852	1.746.106.725.477

OFF BALANCE SHEET ITEMS

Currency: VND *31 December 2009*

	ITEMS	Note	Ending balance	Beginning balance
1	Doubtful debts written off (VND)		**1.657.786.988**	**286.595.000**
2	Foreign currencies			
	- United States dollar (US$)		**140.092,43**	**100.554,44**
	- Euro (EUR)		**6.452,32**	**5.401,11**
3	Trusted investment (VND)	8.4.1	**16.187.900.000**	**17.185.600.000**

Kieu Xuan Tuyen
Manager of Financial Accounting Department

CÔNG TY BẢO HIỂM NGÂN HÀNG ĐẦU TƯ VÀ PHÁT TRIỂN VIỆT NAM

Pham Quang Tung
Director

16 March 2010

Currency: VND

for the year ended 31 December 2009

	ITEMS	Notes	Current year	Previous year
01	**Gross written premium**	**15.1**	**370.082.988.587**	**269.262.056.154**
02	**Reinsurance premium assumed**	**18.1**	**36.620.218.571**	**27.107.200.945**
03	**Deductions**		**(225.912.379.574)**	**(144.211.152.188)**
04	Reinsurance premium ceded	18.2	(221.371.392.604)	(140.782.770.549)
05	Premium returns and deduction		(4.540.986.970)	(3.428.381.639)
08	**Increase in unearned premium reserve**		**(14.607.635.750)**	**(24.307.762.803)**
09	**Commissions on reinsurance ceded**		**69.030.005.183**	**40.857.053.847**
10	**Other income from insurance activities**		**5.113.370.055**	**733.106.346**
13	Income from other activities		5.113.370.055	733.106.346
14	**Total operating revenue**		**240.326.567.072**	**169.440.502.301**
15	**Claim expenses**	**17.1**	**(138.323.829.625)**	**(73.279.978.345)**
16	**Claim expenses for reinsurance assumed**	**17.2**	**(3.808.051.740)**	**(752.139.279)**
17	**Recoveries from reinsurance ceded**	**17.3**	**63.886.200.114**	**28.778.893.555**
21	**Claim expenses on retained risks**		**(78.245.681.251)**	**(45.253.224.069)**
23	**Decrease/(Increase) on claim reserves**	**13.2**	**5.315.283.480**	**(36.320.916.081)**
24	**Provision for catastrophe reserve charged to current year's expense**	**13.3**	**(9.039.541.378)**	**(4.564.743.148)**
25	**Other operating expenses**		**(97.597.293.303)**	**(49.206.297.805)**
26	Other underwriting expenses		(32.905.717.435)	(19.922.483.187)
35	Commissions expense		(36.956.138.000)	(25.433.035.803)
40	Other direct expenses of insurance activities		(27.735.437.868)	(3.850.778.815)
41	**Total direct operating expenses**		**(179.567.232.452)**	**(135.345.181.103)**
42	**Gross operating income**		**60.759.334.620**	**34.095.321.198**
44	**Administration expenses**	**19**	**(66.566.561.259)**	**(71.877.055.064)**
45	**Net operating income**		**(5.807.226.639)**	**(37.781.733.866)**
46	Financial income	15.2	141.305.487.450	71.022.518.033
50	Financial expense	16	(51.627.319.946)	(110.322.997.827)
51	**Net financial income**		**89.678.167.504**	**(39.300.479.794)**
52	Other income	20	1.120.311.418	400.618.654
53	Other expenses	20	(4.311.452.550)	(197.695.961)
54	**Net other income**	**20**	**(3.191.141.132)**	**202.922.693**
55	**Profit /(Loss) before tax**		**80.679.799.733**	**(76.879.290.967)**
60	Corporate income tax expense	22.1	(2.671.681.630)	-
61	**Profit /(Loss) after tax**		**78.008.118.103**	**(76.879.290.967)**

Kieu Xuan Tuyen
Manager of Financial Accounting Department

CÔNG TY BẢO HIỂM NGÂN HÀNG ĐẦU TƯ VÀ PHÁT TRIỂN VIỆT NAM

Pham Quang Tung
Director

16 March 2010

Currency: VND

for the year ended 31 December 2009

Code	ITEMS	Notes	Current year	Previous year
	I.CASH FLOWS FROM OPERATING ACTIVITIES			
01	**Net (loss)/profit before tax**		**80.679.799.733**	**(76.879.290.967)**
	Adjustments for:			
02	Depreciation and amortisation	7	3.013.225.775	2.403.630.321
03	Provisions		(28.700.339.055)	141.474.046.196
04	Unrealised foreign exchange loss		-	321.171.801
05	Profits from investing activities		(46.021.717.463)	(36.096.004.250)
06	Profits from disposal of fixed assets		(106.464.019)	-
07	Interest expense	16	123.596	1.706.256
08	**Operating income before changes in working capital**		**8.864.628.567**	**31.225.259.357**
09	Decrease/(Increase) in receivables		212.464.130.931	(363.874.378.028)
11	(Decrease)/Increase in payables		(33.313.290.124)	1.036.961.278.180
12	Increase in prepaid expense		(965.629.689)	(682.693.380)
13	Interest expense paid		(123.596)	(1.706.256)
14	Corporate income tax refund/(paid)		4.443.878.937	(4.905.886.472)
15	Increase in receivables from other activities		(4.037.094.294)	(1.092.984.880)
20	**Net cash inflows from operating activities**		**187.456.500.732**	**697.628.888.521**
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchase of fixed assets		(4.905.765.547)	(3.220.525.875)
22	Proceeds from sale of fixed assets		106.464.019	
23	Purchase of investments		(270.428.744.623)	(751.035.867.451)
24	Receipt from withdrawal and maturity of investment		40.285.645.252	
25	Interest received		50.361.892.026	55.101.472.364
30	**Net cash outflows from investing activities**		**(184.580.508.873)**	**(699.154.920.962)**
	III.CASH FLOWS FROM FINANCING ACTIVITIES			
40	**Net cash inflows from financing activities**		**-**	**-**
50	**Net cash flows**		**2.875.991.859**	**(1.526.032.441)**
60	**Cash and cash equivalents at the beginning of the year**		**24.866.425.912**	**26.317.104.433**
61	**Impact of exchange rate fluctuation**		**144.383.695**	**75.353.920**
70	**Cash and cash equivalents at the end of the year**	**4**	**27.886.801.466**	**24.866.425.912**

Kieu Xuan Tuyen
Manager of Financial Accounting Department

Pham Quang Tung
Director

16 March 2010



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(*) Insurance joint venture Laos Vietnam has established networks at 17 provinces in Laos

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