BIDV Insurance Joint Stock Corporation

Audited Consolidated Financial Statements

31 December 2016

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BIDV Insurance Joint Stock Corporation

GENERAL INFORMATION

CORPORATION

BIDV Insurance Joint Stock Corporation ("the Corporation") was established on 1 October 2010 under Business Licence No.11/GPDC7/KDBH dated 1 October 2010 issued by the Ministry of Finance.

The Corporation was transformed from equalization of BIDV Insurance Company, which was a wholly-owned subsidiary of Joint Stock Commercial Bank for Investment and Development of Vietnam ("BIDV") and established under Business License No. 11GP/KDBH dated 10 April 2006 granted by the Ministry of Finance. On 5 August 2010, the Corporation successfully completed the Initial Public Offering. Accordingly, the percentage of share held by Bank for Investment and Development of Vietnam (BIDV) and other shareholders was respectively 82.3% and 17.7%. Under Employee Share Option Program (ESOP), the Corporation issued shares to its employees on 5 May 2014, the percentage of share held by BIDV and other shareholders was respectively 78.38% and 21.62%. In 2015, the Corporation issued shares to the Strategic Investor (Fairfax Asia Limited) in accordance with Decision No. 11836/BTC-QLBH and Amended Business License No. 11/GPDDC14/KDBH dated 25 December 2015 issued by the Ministry of Finance. Accordingly, the percentage of share held by BIDV, Fairfax Asia Limited and other shareholders was 51%, 35% and 14%, respectively.

The following summarizes some key information about the entity:

Registered Company name:	BIDV Insurance Joint Stock Corporation
Head office address:	16th Floor, A Tower, Vincom, 191 BaTrieu Street, Hai Ba Trung District, Hanoi
Operating activities:	Provide general insurance products, reinsurance, loss survey, investing activities and other activities that are in line with prevailing laws and regulations.
Location and branch network:	Twenty-six (26) branches nationwide
Employee:	980 persons at 31 December 2016
Charter Capital:	VND1,172,768,950,000 at 31 December 2016

The Corporation has a subsidiary as follow:

Subsidiary	*Address*	*Principal activities*	*% directly owned*
Lao Viet Insurance Company	3rd Floor, LVB Tower, No 44, Lanexang Avenue, Hatsady Village, Chanthabouly District, Vientiane, Lao PDR	General insurance products, reinsurance services, investing activities and other business activities that are in line with prevailing laws and regulations in Lao PDR	65%

According to Decision No. 090/QĐ-HĐQT dated on 25 November 2016, the Corporation's Board of Directors approved the full acquisition of Bank for Investment and Development of Cambodia ("BIDC")'s shares in Cambodia Vietnam Insurance Company ("CVI") amounting to about USD3.57 million, equivalent to 51% of charter capital of CVI and the purchase price is equal to the face value. The acquisition is planned to be completed in Quarter I - II of the year 2017.

GENERAL INFORMATION (continued)

BOARD OF DIRECTORS

Members of the Corporation's Board of Directors during the year and at the date of the consolidated financial statement are:

Name	Position	Date of appointment/ reappointment/ resignation
Mr. Tran Luc Lang	Chairman	Appointed on 15 July 2016
Mr. Pham Quang Tung	Chairman	Resigned on 06 December 2016
Mr. Ramaswamy Athappan	Vice Chairman	Appointed on 29 January 2016
Mr. Gobinath Arvind Athappan	Member	Appointed on 29 January 2016
Mr. Tran Hoai An	Member	Appointed on 20 April 2015
Mrs. Pham Thi Van Khanh	Member	Appointed on 29 January 2016
Mrs. Dang Thi Hong Phuong	Member	Reappointed on 20 April 2015
Mr. Vo Hai Nam	Member	Appointed on 20 April 2015
Mrs. Nguyen Thi Quynh Giao	Member	Resigned on 29 January 2016

BOARD OF SUPERVISION

Members of the Corporation's Board of Supervision during the year and at the date of the consolidated financial statement are:

Name	Position	Date of appointment/ reappointment
Mr. Cao Cu Tri	Head of Board	Reappointed on 20 April 2015
Mr. Zainul Abidin Rasheed	Member	Appointed on 29 January 2016
Mr. Osith Ramanathan	Member	Appointed on 29 January 2016
Mr. Nguyen Trung Kien	Member	Reappointed on 20 April 2015
Mr. Nguyen Thanh Cong	Member	Reappointed on 20 April 2015

MANAGEMENT

Members of Corporation's Management during the year and at the date of the consolidated financial statement are:

Name	Position	Date of appointment
Mr. Tran Hoai An	General Director	Appointed on 31 October 2014
Mr. Tran Trung Tinh	Deputy General Director	Appointed on 1 October 2010
Mr. Vu Minh Hai	Deputy General Director	Appointed on 16 April 2012
Ms. Doan Thi Thu Huyen	Deputy General Director	Appointed on 1 May 2012
Mr. Pham Duc Hau	Deputy General Director	Appointed on 1 March 2015
Mr. Huynh Quoc Viet	Deputy General Director	Appointed on 1 November 2015

LEGAL REPRESENTATIVE

The legal representative of the Corporation during the year and at the date of this report is Mr. Tran Hoai An – Title: General Director.

AUDITORS

The auditors of the Corporation are Ernst & Young Vietnam Limited.

BIDV Insurance Joint Stock Corporation

REPORT OF MANAGEMENT

Management of BIDV Insurance Joint Stock Corporation ("the Corporation") presents its report and the consolidated financial statements of the Corporation and its subsidiary for the year ended 31 December 2016.

STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the consolidated financial statements of each financial period which give a true and fair view of the state of the consolidated financial position of the Corporation and of their consolidated results of operations and their consolidated cash flows for the year. In preparing those consolidated financial statements, the management is required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Corporation will continue in business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Corporation and its subsidiary and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Corporation and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements for the year ended 31 December 2016.

STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Corporation and its subsidiary as at 31 December 2016 and of the consolidated results of their operations and their consolidated cash flows for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and accounting guidance applicable to insurance companies, and with the statutory requirements relevant to preparation and presentation of consolidated financial statements.

For and on behalf of Management

Mr. Tran Hoai An
General Director

Hanoi, Vietnam

3 March 2017

Ernst & Young Vietnam Limited
28th Floor, Bitexco Financial Tower
2 Hai Trieu Street, District 1
Ho Chi Minh City, S.R. of Vietnam

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Reference: 60755012/18667773-HN

INDEPENDENT AUDITORS' REPORT

To: The Shareholders
BIDV Insurance Joint Stock Corporation

We have audited the accompanying consolidated financial statements of BIDV Insurance Joint Stock Corporation and its subsidiary (collectively referred to as "the Corporation") as prepared on 3 March 2017 and set out on pages 6 to 72, which comprise the consolidated balance sheet as at 31 December 2016, the consolidated income statement and the consolidated cash flow statement for the year then ended and the notes thereto.

Management's responsibility

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, the accounting guidance applicable to insurance companies and the statutory requirements relevant to preparation and presentation of consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Corporation and its subsidiary as at 31 December 2016 and of the consolidated results of their operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, the accounting guidance applicable to insurance companies and the relevant statutory requirements to preparation and presentation of the consolidated financial statements.

Ernst & Young Vietnam Limited

Nguyen Xuan Dai
Deputy General Director
Audit Practicing Registration
Certificate No.: 0452-2013-004-1

Luong Thi Phuong Dung
Auditor
Audit Practicing Registration
Certificate No.: 3054-2014-004-1

Hanoi, Vietnam

3 March 2017

CONSOLIDATED BALANCE SHEET
as at 31 December 2016

Code	ITEMS	Notes	Ending balance VND	Beginning balance (restated) VND
100	**A. CURRENT ASSETS**		**3,892,389,761,578**	**3,692,609,355,740**
110	***I. Cash and cash equivalents***	***4***	***161,122,018,704***	***253,572,611,354***
111	1. Cash		51,122,018,704	77,572,611,354
112	2. Cash equivalents		110,000,000,000	176,000,000,000
120	***II. Short-term investments***	***5***	***2,304,143,139,071***	***1,963,877,613,022***
121	1. Trading securities	5.1	158,015,141,767	76,929,280,499
122	2. Provision for trading securities	5.1	(11,732,481,052)	(5,197,652,878)
123	3. Held-to-maturity investments	5.2	2,157,860,478,356	1,892,145,985,401
130	***III. Short-term receivables***	***6***	***422,798,615,657***	**382,639,583,185**
131	1. Short-term trade receivables		322,045,593,107	329,199,945,292
131.1	*1.1 Insurance receivables*		*319,035,074,241*	*323,289,162,059*
131.2	*1.2 Other trade receivables*		3,010,518,866	*5,910,783,233*
132	2. Short-term advances to suppliers		645,641,070	1,551,758,776
136	3. Other receivables		124,254,904,784	71,210,725,039
137	4. Allowance for doubtful debts		(24,147,523,304)	(19,322,845,922)
140	***IV. Inventories***		***669,480,104***	***529,247,157***
141	1. Inventories		669,480,104	529,247,157
150	***V. Other short-term assets***		***81,085,887,049***	***64,430,741,917***
151	1. Prepaid expenses		80,139,651,754	63,523,595,575
151.1	*1.1 Unallocated commission expense*	*7*	*78,625,651,412*	*61,648,202,424*
151.2	*1.2 Other prepaid expenses*		*1,514,000,342*	*1,875,393,151*
152	2. Deductible VAT		946,235,295	907,146,342
190	***VI. Reinsurance assets***	***17.1***	***922,570,620,993***	**1,027,559,559,105**
191	1. Reinsurance assets from unearned premium reserve		347,146,505,549	347,927,493,039
192	2. Reinsurance assets from claim reserve		575,424,115,444	679,632,066,066

CONSOLIDATED BALANCE SHEET (continued)
as at 31 December 2016

Code	ITEMS	Notes	Ending balance VND	Beginning balance (restated) VND
200	**B. NON-CURRENT ASSETS**		**582,148,319,711**	**651,785,996,538**
210	***I. Long-term receivables***		***39,699,987,593***	***14,113,514,378***
216	1. Other long-term receivables		39,699,987,593	14,113,514,378
216.1	*1.1. Statutory deposit*	*8*	*6,000,000,000*	*6,000,000,000*
216.2	*1.2. Other long-term receivables*		*33,699,987,593*	*8,113,514,378*
220	***II. Fixed assets***		**37,341,814,379**	***33,765,016,382***
221	1. Tangible fixed assets	9	30,738,781,462	27,146,722,186
222	*Costs*		*73,231,179,359*	*65,352,315,643*
223	*Accumulated depreciation*		*(42,492,397,897)*	*(38,205,593,457)*
227	2. Intangible assets	10	6,603,032,917	6,618,294,196
228	*Costs*		*6,785,949,125*	*6,739,599,125*
229	*Accumulated amortisation*		*(182,916,208)*	*(121,304,929)*
240	***III. Construction in progress***		-	***97,317,909***
-	1. Construction in progress		-	97,317,909
-				
250	***IV. Long-term investments***	***5***	***504,765,212,220***	***603,163,655,300***
251	1. Investment in subsidiary	5.3		
253	2. Other long-term investments	5.3	125,907,370,000	125,946,505,000
254	3. Provision for impairment of long-term investments	5.3	(33,777,058,203)	(16,755,601,931)
255	4. Held-to-maturity investments	5.2	412,634,900,423	493,972,752,231
260	***V. Other long-term assets***		***341,305,519***	***646,492,569***
261	1. Long-term prepaid expenses	11	341,305,519	646,492,569
270	**TOTAL ASSETS (270=100+200)**		**4,474,538,081,289**	**4,344,395,352,278**

CONSOLIDATED BALANCE SHEET (continued)
as at 31 December 2016

Code	ITEMS	Notes	Ending balance VND	Beginning balance (restated) VND
300	**A. LIABILITIES**		**2,391,471,742,610**	**2,312,798,217,554**
310	***I. Current liabilities***		***2,383,416,043,065***	***2,304,592,895,827***
311	1. Trade payables	12	329,875,703,829	309,450,330,357
311.1	*1.1. Insurance payables*		*328,370,700,044*	*309,243,606,294*
311.2	*1.2. Other payables*		*1,505,003,785*	*206,724,063*
312	2. Short-term advance from customers		8,188,626,735	6,209,193,205
313	3. Tax and other statutory obligations	13	26,636,383,019	31,831,160,964
314	4. Payables to employees		42,358,394,090	38,783,686,576
315	5. Short-term accrued expenses	14	16,987,723,997	14,924,414,434
318	6. Short-term deferred revenue		4,328,137,221	6,940,508,479
318.1	7. Un-earned commission revenue	15	80,138,871,010	73,971,584,762
319	8. Other short-term payables	16	42,400,746,940	29,552,696,758
321	9. Provision for short-term payable		2,800,832,256	-
322	10. Bonus and welfare funds		9,934,320,737	5,389,533,649
329	11. Technical reserves	17	1,819,766,303,231	1,787,539,786,643
329.1	*11.1. Gross un-earned premium reserve*	*17.1*	*983,566,697,212*	*873,529,429,994*
329.2	*11.2. Gross claim reserve*	*17.1*	*746,162,929,377*	*835,551,311,768*
329.3	*11.3. Catastrophe reserve*	*17.2*	*90,036,676,642*	*78,459,044,881*
330	***II. Non-current liabilities***		***8,055,699,545***	***8,205,321,727***
337	1. Other long-term liabilities	16	5,197,076,277	2,730,570,343
341	2. Deferred tax liability	30.2	2,858,623,268	5,474,751,384

CONSOLIDATED BALANCE SHEET (continued)
as at 31 December 2016

Code	ITEMS	Notes	Ending balance VND	Beginning balance (restated) VND
400	**B. OWNERS' EQUITY**		**2,083,066,338,679**	**2,031,597,134,724**
410	***I. Owners' equity***	***18***	***2,083,066,338,679***	***2,031,597,134,724***
411	1. Charter capital		1,172,768,950,000	1,172,768,950,000
411a	*1.1. Common shares with voting rights*		*1,172,768,950,000*	*1,172,768,950,000*
411b	*1.2. Preference shares*		-	-
412	2. Share premium		655,565,033,362	655,565,033,362
	3. Foreign exchange		3,049,579,610	2,771,814,246
417	4. Investment and development fund		6,457,956,038	1,800,187,891
419	5. Statutory reserve		27,976,733,665	22,310,289,169
421	6. Retained earnings		165,585,310,175	132,585,670,569
421a	*6.1. Accumulated undistributed profit of previous years*		*67,854,609,892*	*37,165,273,389*
421b	*6.2. Undistributed profit of current year*		*97,730,700,283*	*95,420,397,180*
	7. Non-controlling interest		51,662,775,829	43,795,189,487
440	**TOTAL LIABILITIES AND OWNERS' EQUITY (440=300+400)**		**4,474,538,081,289**	**4,344,395,352,278**

Mr. Nguyen Xuan Dong
Accountant
Finance - Accounting Division

Ms. Lai Ngan Giang
Chief Accountant

Mr. Tran Hoai An
General Director

Hanoi, Vietnam

3 March 2017

CONSOLIDATED INCOME STATEMENT

PART 1: CONSOLIDATED COMPREHENSIVE INCOME STATEMENT
for the year ended 31 December 2016

Code	*ITEMS*	*Current year VND*	*Previous year (restated) VND*
10	1. Total operating income	1,235,190,217,149	1,065,531,729,943
12	2. Finance income	208,144,723,142	157,976,700,528
13	3. Other income	1,730,119,302	3,913,745,341
20	4. Total direct operating expenses	(956,153,118,982)	(809,686,281,481)
22	5. Finance expense	(37,827,804,248)	(18,019,065,685)
23	6. General and administrative expenses	(284,978,095,524)	(241,431,233,229)
24	7. Other expenses	(461,282,126)	(1,362,208,481)
50	**8. Profit before corporate income tax (50=10+12+13+20+22+23+24)**	**165,644,758,713**	**156,923,386,936**
51	9. Current corporate income tax expense	(33,809,761,576)	(27,175,633,503)
52	10. Deferred corporate income tax income	2,616,128,116	(5,403,230,281)
60	**11. Net profit for this period after corporate income tax (60=50+51+52)**	**134,451,125,253**	**124,344,523,152**
61	**12. Net profit after tax attributable to non-controlling interests**	**7,410,405,946**	**10,899,023,083**
62	**13. Net profit after tax attributable to equity owners of the parent**	**127,040,719,307**	**113,445,500,069**
70	**14. Basic earnings per share**	**1,083**	**967**

CONSOLIDATED INCOME STATEMENT (continued)

PART 2: CONSOLIDATED OPERATIONAL INCOME STATEMENT
for the year ended 31 December 2016

Code	ITEMS	Notes	Current year VND	Previous year (restated) VND
01	**1. Insurance revenue (01 = 01.1 + 01.2 + 01.3)**	**19**	**1,682,385,311,903**	**1,449,936,606,117**
	In which:			
01.1	- Direct written premiums		1,668,507,934,733	1,550,942,831,613
01.2	- Reinsurance premium assumed		125,897,939,173	136,001,379,070
01.3	- Increase in un-earned premium reserve		(112,020,562,003)	(237,007,604,566)
02	**2. Reinsurance premium ceded (02 = 02.1 + 02.2)**	**20**	**(628,431,334,761)**	**(544,378,528,036)**
	In which:			
02.1	- Reinsurance premium ceded		(629,035,266,611)	(642,854,921,380)
02.2	- Increase in ceded premium reserve		603,931,850	98,476,393,344
03	**3. Net insurance premiums (03 = 01 + 02)**		**1,053,953,977,142**	**905,558,078,081**
04	**4. Commission on reinsurance ceded and other insurance incomes (04 = 04.1 + 04.2)**		**181,236,240,007**	**159,973,651,862**
	In which:			
04.1	- Commission on reinsurance ceded	21	139,709,231,495	122,800,606,808
04.2	- Other income from insurance activities	22	41,527,008,512	37,173,045,054
10	**5. Total net revenue from insurance business (10 = 03 + 04)**		**1,235,190,217,149**	**1,065,531,729,943**
11	**6. Claim expenses (11 = 11.1 + 11.2)**		**(685,624,402,543)**	**(530,523,499,978)**
	In which:			
11.1	- Claim expenses		(703,921,702,705)	(535,257,181,515)
11.2	- Claim expense reductions		18,297,300,162	4,733,681,537
12	**7. Recoveries from reinsurance ceded**		**231,807,713,348**	**199,373,477,382**
13	**8. Increase in Direct and assumed claim reserve**		**84,197,470,120**	**(29,371,000,407)**
14	**9. Increase in ceded claim reserve**		**(101,461,641,355)**	**2,894,660,997**
15	**10. Net claim expenses (15 = 11 + 12 + 13 + 14)**	**23**	**(471,080,860,430)**	**(357,626,362,006)**
16	**11. Increase in catastrophe reserve**	**17.2**	**(11,653,647,954)**	**(10,488,033,531)**

CONSOLIDATED INCOME STATEMENT (continued)

PART 2: CONSOLIDATED OPERATIONAL INCOME STATEMENT
for the year ended 31 December 2016 (continued)

Code	ITEMS	Notes	Current year VND	Previous year (restated) VND
17	**12. Other operating expenses (17 = 17.1 + 17.2)**	**24**	**(473,418,610,598)**	**(441,571,885,944)**
	In which:			
17.1	- Commission expense		(135,901,028,860)	(145,728,132,981)
17.2	- Other underwriting expenses		(337,517,581,738)	(295,843,752,963)
18	**13. Total direct operating expenses (18 = 15 + 16 + 17)**		**(956,153,118,982)**	**(809,686,281,481)**
19	**14. Gross insurance operating profit (19 = 10 + 18)**		**279,037,098,167**	**255,845,448,462**
23	15. Finance income	25	208,144,723,142	157,976,700,528
24	16. Finance expense	26	(37,827,804,248)	(18,019,065,685)
25	**17. Profit from financial activities (25 = 23 + 24)**		**170,316,918,894**	**139,957,634,843**
26	**18. General and administrative expenses**	**27**	**(284,978,095,524)**	**(241,431,233,229)**
30	**19. Net operating income (30 = 19 + 25 + 26)**		**164,375,921,537**	**154,371,850,076**
31	20. Other income	28	1,730,119,302	3,913,745,341
32	21. Other expenses	29	(461,282,126)	(1,362,208,481)
40	**22. Net other profit (40 = 31 + 32)**		**1,268,837,176**	**2,551,536,860**
50	**23. Profit before corporate income tax (50 = 30 + 40)**		**165,644,758,713**	**156,923,386,936**
51	24. Current corporate income tax expense	30.1	(33,809,761,576)	(27,175,633,503)
52	25. Deferred corporate income tax income/(expense)	30.2	2,616,128,116	(5,403,230,281)
60	**26. Net profit for the year after corporate income tax (60 = 50 + 51 + 52)**		**134,451,125,253**	**124,344,523,152**
61	**27. Net profit after tax attributable to non-controlling interests**		**7,410,405,946**	**10,899,023,083**
62	**28. Net profit after tax attributable to equity owners of the parent**		**127,040,719,307**	**113,445,500,069**
70	**29. Basic earnings per share**		**1,083**	**967**

TỔNG CÔNG TY CỔ PHẦN BẢO HIỂM NGÂN HÀNG ĐẦU TƯ VÀ PHÁT TRIỂN VIỆT NAM

Mr. Nguyen Xuan Dong	Ms. Lai Ngan Giang	Mr. Tran Hoai An
Accountant	Chief Accountant	General Director
Finance - Accounting Division		

Hanoi, Vietnam

3 March 2017

CONSOLIDATED CASH FLOW STATEMENT
for the year ended 31 December 2016

Code	ITEMS	Notes	Current year VND	Previous year (restated) VND
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	**Net profit before tax**		**165,644,758,713**	**156,923,386,936**
	Adjustments for:			
02	Depreciation and amortisation		7,051,122,219	5,106,304,721
03	Insurance reserves and provision for diminution in investment value		224,572,075,312	159,373,484,504
04	(Profits)/loss from revaluation of foreign currencies		(2,234,647,774)	7,164,156,488
05	Profits from investing activities		(193,138,674,758)	(128,543,937,828)
06	Interest expense		6,396,035	125,341,702
08	**Operating cash flow before changes in working capital**		**201,901,029,747**	**200,148,736,523**
09	Increase in receivables		(39,083,536,971)	30,881,892,834
10	Increase in inventory		(145,433,834)	-
11	Increase in payables		27,608,510,506	(57,148,588,772)
12	Increase in prepaid expense		(1,055,336,685)	(12,500,286,365)
13	Increase in trading securities		(81,092,656,109)	(3,803,607,142)
14	Interest expense paid		(6,396,035)	(119,295,338)
15	Corporate income tax paid	13	(37,613,702,534)	(37,976,760,722)
16	Other cash inflows from operating activities		4,815,058,483	1,584,721,684
17	Other cash outflows from operating activities		(25,991,415,571)	(21,951,384,752)
20	**Net cash flow from operating activities**		**49,336,120,997**	**99,115,427,950**
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchase of fixed assets and other long-term assets		(10,707,529,334)	(13,671,846,382)
22	Disposal of fixed assets and other long-term assets		333,135,585	22,970,908
23	Payments for investments in other entities		(1,824,708,644,867)	(2,264,987,485,942)
24	Proceeds from matured investments		1,602,648,177,777	1,150,860,908,354
26	Proceeds from sale of investment		39,135,000	55,000,000
27	Interest received		160,951,442,192	123,175,735,634
30	**Net cash flow used in investing activities**		**(71,444,283,647)**	**(1,004,544,717,428)**

CONSOLIDATED CASH FLOW STATEMENT (continued)
for the year ended 31 December 2016

Code	ITEMS	Notes	Current Year VND	Previous Year (restated) VND
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
31	Capital contribution and issuance of shares	18	-	1,080,500,000,000
36	Dividends paid		(70,342,430,000)	(75,727,464,400)
40	**Net cash flow from/(used in) financing activities**		**(70,342,430,000)**	**1,004,772,535,600**
50	**Net increase/(decrease) in cash and cash equivalent (50 = 20 + 30 + 40)**		**(92,450,592,650)**	**99,343,246,122**
60	**Cash and cash equivalents at beginning of the year**		**253,572,611,354**	**154,229,365,232**
70	**Cash and cash equivalents at end of the year (70 = 50 + 60)**	**4**	**161,122,018,704**	**253,572,611,354**

Mr. Nguyen Xuan Dong
Accountant
Finance - Accounting Division

Ms. Lai Ngan Giang
Chief Accountant

Mr. Tran Hoai An
General Director

Hanoi, Vietnam

3 March 2017

1. CORPORATION

BIDV Insurance Joint Stock Corporation ("the Corporation") was established on 1 October 2010 under Business Licence No.11/GPDC7/KDBH dated 1 October 2010 issued by the Ministry of Finance.

The Corporation was transformed from equalization of BIDV Insurance Company, which was a wholly-owned subsidiary of Joint Stock Commercial Bank for Investment and Development of Vietnam ("BIDV") and established under Business License No. 11GP/KDBH dated 10 April 2006 granted by the Ministry of Finance. On 5 August 2010, the Corporation successfully completed the Initial Public Offering. Accordingly, the percentage of share held by Bank for Investment and Development of Vietnam (BIDV) and other shareholders was respectively 82.3% and 17.7%. Under Employee Share Option Program (ESOP), the Corporation issued shares to its employees on 5 May 2014, the percentage of share held by BIDV and other shareholders was respectively 78.38% and 21.62%. In 2015, the Corporation issued shares to the Strategic Investor (Fairfax Asia Limited) in accordance with Decision No. 11836/BTC-QLBH and Amended Business License No. 11/GPDDC14/KDBH dated 25 December 2015 issued by the Ministry of Finance. Accordingly, the percentage of share held by BIDV, Fairfax Asia Limited and other shareholders was 51%, 35% and 14%, respectively.

The following summarizes some key information about the Corporation:

Registered Company name:	BIDV Insurance Joint Stock Corporation
Head office address:	16th Floor, A Tower, Vincom, 191 BaTrieu Street, Hai Ba Trung District, Hanoi
Operating activities:	Provide general insurance products, reinsurance, loss survey, investing activities and other activities that are in line with prevailing laws and regulations.
Location and branch network:	Twenty-six (26) branches nationwide
Employee:	980 persons at 31 December 2016
Charter Capital:	VND1,172,768,950,000 at 31 December 2016

The Corporation has one subsidiary as follow:

Subsidiary	*Address*	*Principal activities*	*% directly owned*
Lao Viet Insurance Company	3rd Floor, LVB Tower, No 44, Lanexang Avenue, Hatsady Village, Chanthabouly District, Vientiane, Lao PDR	General insurance products, reinsurance services, investing activities and other business activities that are in line with prevailing laws and regulations in Lao PDR	65%

According to Decision No. 090/QĐ-HĐQT dated on 25 November 2016, the Corporation's Board of Directors approved the full acquisition of Bank for Investment and Development of Cambodia ("BIDC")'s shares in Cambodia Vietnam Insurance Company ("CVI") amounting to about USD3.57 million, equivalent to 51% of charter capital of CVI and the purchase price is equal to the face value. The acquisition is planned to be completed in Quarter I - II of the year 2017.

2. BASIS FOR PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

2.1 *Accounting standard and system*

The Corporation's consolidated financial statements are prepared in accordance with the Vietnamese Accounting System for non-life insurance companies issued by the Ministry of Finance in No. Circular 232/2012/TT-BTC (Circular 232) dated 28 December 2012 and Circular No. 200/2014/TT-BTC dated 22 December 2014 providing guidance on enterprise accounting system, and with Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 2);
- Decision No. 234/2003/QD-BTC dated 31 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 5).

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the consolidated financial position and their results of operations and their cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

2.2 *Applied accounting documentation system*

The Corporation's applied accounting documentation system is the Journal Ledger system.

2.3 *Fiscal year*

The Corporation's fiscal year starts on 1 January and ends on 31 December.

2.4 *Accounting currency*

The Corporation maintains its accounting records in VND which is also its' reporting currency.

2. BASIS FOR PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

2.5 *Basis of consolidation*

The consolidated financial statements comprise the financial statements of the Corporation and its subsidiary which is Lao Viet Insurance Company as at 31 December 2016 and for the year ended.

The subsidiary is fully consolidated from the date on which the Corporation obtains control, and continues to be consolidated until the date that such control ceases. Control exists when the Corporation has the power, directly or indirectly, to govern the financial and operating policies of a company so as to obtain benefits from its activities.

The financial statements of the subsidiary are prepared for the same reporting period as the Corporation, using consistent accounting policies.

All intra-group balances, income and expenses and unrealized gains or losses arising from intra-group transactions, are eliminated in full.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 *Change in accounting policies*

The accounting policies that the Corporation applied in preparing the consolidated financial statement are in consistent with the accounting policies applied for the preparation of the consolidated financial statements for the previous year.

3.2 *Cash and cash equivalents*

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original maturity of less than or equal to three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

3.3 *Receivables*

Receivables comprise of trade receivables and other receivables that are initially recognized at cost and subsequently are recognized at cost.

Provision for impairment of receivables is made based on their overdue ages. For undue receivables owned by indebted economic organizations which fall bankrupt or are undergoing dissolution procedures, debtors are missing, have absconded, are prosecuted, detained or tried by law enforcement bodies, are serving sentences or have deceased, the unrecoverable loss for these receivables should be estimated for making provision. The increase or decrease to the provision balance is recorded as the general and administrative expense in the consolidated income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.3 *Receivables* (continued)

For overdue receivables, the Corporation adopts the provision policy as promulgated by the Ministry of Finance in Circular No. 228/2009/TT-BTC dated 07 December 2009 ("Circular No. 228"). Details on the basis of provision are as follows:

Overdue receivables	*Allowance rate*
Over six (06) months to less than one (01) year	30%
From one (01) to less than two (02) years	50%
From two (02) to less than three (03) years	70%
From three (03) years and above	100%

3.4 *Tangible fixed assets*

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use.

Expenditure for additions, improvements and renewals are capitalised and expenditure for maintenance and repairs is charged to the consolidated income statement.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

3.5 *Intangible assets*

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use.

Expenditure for additions, improvements and renewals are capitalised and expenditure for maintenance and repairs is charged to the consolidated income statement.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

3.6 *Depreciation and amortisation*

Depreciation and amortisation of tangible fixed assets and intangible assets are calculated on a straight-line basis over the estimated useful lives of these assets, which are as follows:

Buildings and structures	5 - 25 years
Machinery	3 - 7 years
Motor vehicles	6 years
Office equipment	3 years
Other tangible fixed assets	4 years
Software	3 years
Land use right with indefinite term	No amortization

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.7 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

3.8 Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date of business combination.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost the business combination over the Corporation's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated amortization. Goodwill is amortized over a 10-year period on a straight-line basis.

3.9 Investments

3.9.1 Trading Securities

Trading securities held for trading purpose including securities with maturity more than 12 months are bought and sold to gain profit as follows:

- Shares, bonds listed on securities market;
- Securities and other financial instruments.

Trading securities are stated at their acquisition cost.

Periodically, trading securities are subject to review for impairment. Any impairment losses are recognized in the Corporation's consolidated income statement.

3.9.2 Held to maturity investments

Held to maturity investments include: term deposits (including treasury bills, promissory notes), bonds, preference shares which the issuer is required to repurchase in a certain time in the future, and the loan which are held for earning periodic interest income.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.9 *Investments* (continued)

3.9.3 Other long-term investments

Other long term investments represent the Corporation's capital investments in other enterprises where the Corporation either owns less than 20% of voting rights and is the founding shareholder; or strategic partner; or impacts on establishment and making financial and operating policies of the investees under agreements to delegate its representative in the Board of Directors/ Board of Management.

The investments are initially recognized at cost and subsequently are recognized at cost during the holding period.

Other long-term investments are subject to a periodic review for impairment. Any impairment losses are recognized in financial expense in the Corporation's consolidated income statement.

3.9.4 Provision for diminution in value of investments

Provision for impairment of investments is made in accordance with Circular No. 228/2009/TT-BTC dated 07 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 which provides the amendments and supplements to Circular No. 228 issued by the Ministry of Finance ("MOF"). Details of the basis of determination of impairment of investment are as follows:

Listed shares

Investment in listed shares are carried at cost in accordance with Vietnamese Accounting Standards. If there is objective evidence about an impairment loss on a listed share that is carried at cost, the amount of the loss is measured as the difference between the asset's carrying amount and the closing market value as of the balance sheet date based on the formula defined in Circular 228 and Circular 89. Below is the formula to calculate the impairment provision for quoted securities:

Provision for impairment of individual stock	=	Quantity of security held at reporting date	x	(Unit cost of security in accounting book	-	Market price of security at reporting date)	

Unlisted shares

For unlisted shares, the following methods are used in calculating the fair value in order to compare with the book value to determine the provision:

- For shares which have been registered for trading in the market for public companies (UPCom), market value is the average trading price on the system at the balance sheet date.
- Market value of over-the-counter (OTC) shares is the average price quoted by at least three independent securities companies operating in Vietnam.

For other securities that have no market prices for purpose of making provision of impairment, the Corporation considers to use book value of securities.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.9 *Investments* (continued)

3.9.4 Provision for diminution in value of investment (continued)

Equity investments in other entities

For capital amounts invested by the enterprise in economic organizations and other long-term investments, a provision is set up if the investee incurs net loss (except where such losses are already planned in the investee's business plans before investment is made).

The level of provision for each financial investment is equal to the capital amount already invested and calculated according to the following formula as given in Circular 228 and Circular 89.

$$\text{Level of provision for loss of financial investments} = \left(\text{Parties' actual capital contribution to the economic organization} - \text{Actual owners' equity}\right) \times \frac{\text{Investment capital of the Corporation}}{\text{Parties' total actual capital contribution to the economic organization}}$$

The basis for setting up the provision is the positive difference between the parties' actual capital contributions and the actual owners' equity at the time of preparing the economic organization's financial statements.

3.10 *Payables and accruals*

Payables and accruals are recognised for the amount to be paid in the future for goods and services received, whether or not billed to the Corporation.

3.11 *Employee benefits*

3.11.1 Post-employment benefits

Post-employment benefits are paid to retired employees of the Corporation by the social insurance agency which belongs to the Ministry of Labour, Invalids and Social Affairs. The Corporation is required to contribute to these post-employment benefits by paying social insurance premiums to the social insurance agency at the rate of 18% of employee basic salaries on a monthly basis.

In addition, in accordance with internal policy No. 100/QD-HĐQT dated 1 August 2014 regulating post-employment benefits to the Corporation's employees, the Corporation also provides post-employment benefits including convalescence, annual leave, sightseeing, post-employment allowance based on employees' position and employment term as well as other benefits based on performance achievement of the employees.

3.11.2 Unemployment benefits

According to Social Insurance Law and Decree No. 127/2008/ND-CP dated 12 December 2008 by the Government, the Unemployment insurance fund is implemented from 1 January 2009, to which, employees contribute 1% of their salary, employers contribute 1% of salary of their employees participating in the unemployment insurance, and the Government contributes 1% of salary of all those participating in the unemployment insurance from the State budget.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.12 *Technical reserves*

The technical reserves include (i) unearned premium reserve, (ii) claims reserve and (iii) catastrophe reserve. The reserving methodologies are based on Circular No. 125/2012/TT-BTC dated 30 July 2012 issued by the Ministry of Finance as follows:

(i) Unearned premium reserve

The Corporation applied the daily basis to calculate unearned premium reserve for all types of insurance and reinsurance businesses, following the formula:

$$\text{Unearned premium reserve} = \frac{\text{Retained premiums} * \text{Remaining day of insurance policy}}{\text{Number of coverage days}}$$

(ii) Claims reserve

Claim reserve includes the reserve for outstanding claims and for claims incurred but not reported.

- Outstanding claim reserve is established based on the estimated claim payments for each claim for which the insurer is liable, which is either notified to the insurer or requested for payment but is still unresolved at the end of the fiscal year after deducting the amount recoverable from reinsurers; and
- Reserve for incurred but not reported claims for which the insurer is liable (IBNR) is established based on the formula in Circular No. 125/2012/TT-BTC issued by the Ministry of Finance on 30 July 2012.

The Corporation is calculating the reserve for incurred but not reported claims based on the following formula:

$$\text{Reserve for payment of losses which have incurred but not yet reported for the current fiscal year} = \frac{\text{Total indemnity for claims incurred but not reported at the end of the last three years}}{\text{Total indemnity for losses arising in the last three years}} \times \text{Indemnity for losses arising in the current fiscal year} \times \frac{\text{Net operating revenue of current fiscal year}}{\text{Net operating revenue of the previous fiscal year}} \times \frac{\text{Average delay in claim intimation of current fiscal year}}{\text{Average delay in claim intimation of previous fiscal year}}$$

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.12 *Technical reserves* (continued)

(iii) Catastrophe reserve

Catastrophe reserve is accrued annually until such reserve reaches 100% of the retained premiums of the current fiscal year and is made based on retained premiums according to Circular No. 125/2012/TT-BTC dated 30 July 2012 issued by the Ministry of Finance.

On 28 December 2005, the Ministry of Finance issued Decision No. 100/2005/QD-BTC governing the publication of four new accounting standards, one of which is Vietnamese Accounting Standard ("VAS") 19 – Insurance Contract. Following the issuance of this Standard, starting from January 2006, the provision of catastrophe reserve is no longer required since it represents "possible claims under contracts that are not in existence at the reporting date". However, since the Ministry of Finance has not issued detailed guidance for the implementation of VAS 19 and in accordance with the provision set out in Decree 73/2016/ND-CP issued by the Government of Vietnam on 1 July 2016 on the details of the implementation of the Law on Insurance Business and amendments to certain articles of the Law on Insurance Business, the Corporation has elected to adopt the policy of providing for the catastrophe reserve at 1% of total retained premiums for the year 2016.

3.13 *Transactions in foreign currencies*

Transactions in currencies other than the Corporation's reporting currency of are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- Transactions resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment;
- Capital contributions are recorded at the buying exchange rates of the commercial banks designated for capital contribution; and
- Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

At the end of the year, monetary balances denominated in foreign currencies are translated at the actual exchange rates at the balance sheet dates which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Corporation conduct transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Corporation conduct transactions regularly.

All foreign exchange differences incurred during the year and arising from the revaluation of monetary accounts denominated in foreign currency at year-end are taken to the consolidated income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.14 Appropriation of net profits

Net profit after tax is available for appropriation to investors/shareholders after approval in the annual general meeting, and after making appropriation to reserve funds and remuneration to Board of Directors in accordance with the Corporation's Charter and Vietnam's regulatory requirements.

The Corporation maintains the following reserve funds which are appropriated from its net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting:

- Statutory reserve fund is set in order to supplement the Corporation's charter capital and ensure its solvency. This fund shall deduct 5% of the Corporation's annual profit after tax until it equals to 10% of the Corporation's charter capital based on Degree 73/2016/ND-CP dated 1 July 2016 by the Ministry of Finance.
- Bonus and welfare fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits.
- Investment and Development fund is set up from profit after tax and used for expansion investment of business and production scale, or for intensive investment of enterprises.

3.15 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Corporation and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

(i) Gross written premiums

Gross written premiums are recognized in accordance with Circular No. 125/2012/TT-BTC issued by the Ministry of Finance on 30 July 2012 ("Circular No. 125") on financial regime applicable to insurers, reinsurers, insurance brokers and foreign non-life insurance branches and Circular No. 194/2014/TT-BTC ("Circular No. 194), which amends and supplements a number of articles of the Circular No. 124/2012/TT-BTC dated 30 July 2012, and the Circular No. 125/2012/TT-BTC.

Specifically, gross written premium is recognized as revenue at the point of time when the following conditions are met: (1) the insurance contract has been entered into by the insurer and the insured; and (2) the premium has been paid by the insured or (3) there is agreement between the Corporation and the insured for delayed payment of insurance premium. If the Corporation and its customers mutually agree a method of insurance premium payment on an instalment basis, only the insurance premium which is due in accordance with the instalment contract shall be taken to revenue for the period. In accordance with Circular No. 194, premium payment period shall not exceed 30 days from policy inception date. For instalment contracts, non-life insurers are required to record revenue from insurance premium of the first instalment as of the insurance contract's effective date and record revenue from premium of the following instalment only when the policy holder makes full premium payment under the agreement of the contract. If policyholder cannot make full premium payment as agreed in the contracts, insurance contract shall be automatically terminated after contractual premium payment date.

Prepaid premium before due date is recorded as "Short-term unearned revenue" in the consolidated balance sheet.

The refund/reduction of gross written premium are considered as revenue deduction and must be booked separately. At year end, these amounts are net-off to gross written premium to calculate net written premium.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.15 *Revenue recognition* (continued)

(ii) Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless recovery is in doubt.

(iii) Dividends

Income is recognized when the Corporation's right to receive the cash dividend or the appropriated profit is established. Stock dividend and bonus shares received are not recognized as income of the Corporation and the respective increase in number of shares are only updated off balance sheet in accordance with Circular No. 200/2014/TT-BTC.

(iii) Other income

The occasional revenues other than the revenues related to insurance activities, interest, dividends such as income from the liquidation or sale of fixed assets, fines from customers for contract breaches, the bad debts which in previous years and collected during the year...

3.16 *Expense recognition*

(i) Claim expense

Claim expense is recognized at the point of time when the claim documents are completed and approved by authorized persons. In case that the final claim amount has not been finalized but the Corporation is certain that the loss is within its insured liabilities and has paid an advance to the customer as per their request, such advance would also be recognized as claim expense. Any claim that is not yet approved by authorized persons is considered as an outstanding claim and included in claim reserve.

(ii) Commission expense

Commission is calculated at percentage of direct premiums for specific line of insurance as stipulated in Circular No. 124/2012/TT-BTC dated 30 July 2012 issued by the Ministry of Finance. Commission expense is allocated and recognized in the consolidated income statement for direct premiums earned during the period.

(iii) *Agent support expense*

These expenses are corresponding to insurance contracts underwritten in the financial year and do not exceed 50% commission rate per insurance business line.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.16 Expense recognition (continued)

(iv) General administrative expenses

General and administrative expenses are recognized on an accrual basis.

(v) Operating lease

Rentals paid under operating leases are charged to the consolidated income statement on a straight-line basis over the term of the lease.

(vi) Other expenses

Other expenses incurred as a result of events or transactions which are separate from ordinary activities of the enterprise, include: costs of liquidation, sale of fixed assets and uncollectable receivables, fines payables for violating economic contracts, penalties...

3.17 Recognition of reinsurance activities

(i) Reinsurance ceded

Reinsurance premium ceded under treaty reinsurance agreements are recognized when gross written premiums within the scope of the treaty agreements are recognized.

Reinsurance premium ceded under facultative reinsurance agreements is recognized when the facultative reinsurance agreement has been entered into by the Corporation and when gross written premiums within the scope of the facultative agreements are recognized.

Reinsurance recovery is recognized when there is evidence of liability on the part of the reinsurer.

Reinsurance commission is recognized when there is a corresponding reinsurance premium ceded. At the end of accounting period, the part of reinsurance commission which is not included in income and expense of period corresponding to unearned premium of reinsurance ceded shall be determined and allocated in the subsequent periods based on registered method of unearned premium reserve.

(ii) Reinsurance assumed

Reinsurance assumed under treaty arrangement:

- Revenue and expenses relating to reinsurance assumed under treaty arrangements are recognized when the statement of account is received from the cedants. As at the reporting date, income and expenses relating to reinsurance assumed under treaty arrangements but for which the cedants have not sent their statement of accounts are recognized based on the historical experience and the Corporation's own estimate taking into account.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.17 Recognition of reinsurance activities (continued)

Reinsurance assumed under facultative arrangement:

- Reinsurance premium assumed is recognized when the facultative reinsurance agreement has been entered into by the Corporation and a statement of account (for each facultative reinsurance agreement) has been received from the cedants;
- Claim expenses for reinsurance assumed is recognized when there is evidence of liability of the Corporation and when a statement of account has been sent to the Corporation; and
- Reinsurance commission is recognized when the reinsurance premium is ceded and when a statement of account has been sent to the Corporation. At the end of accounting period, the part of reinsurance commission which is not included in expense of period corresponding to unearned premium of reinsurance assumed shall be determined and allocated in the subsequent periods based on registered method for unearned premium reserve.

3.18 Taxation

Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted by the consolidated balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Corporation to set off current tax assets against current tax liabilities and when the Corporation intends to settle its current tax assets and liabilities on a net basis.

Deferred tax

Deferred tax is provided using the consolidated balance sheet liability method on temporary differences at the consolidated balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purpose.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.18 Taxation (continued)

Deferred tax (continued)

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except :

- where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporarily differences associated with investments in subsidiaries, associates, and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred income tax assets is audited at each consolidated balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Previously unrecognised deferred income tax assets are re-assessed at each consolidated balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the consolidated balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Corporation to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity or when the Corporation intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

3.19 Use of estimates

The preparation of the consolidated financial statements requires the management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect the income and expenses and the resultant provisions. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty and actual results may differ resulting in future changes in such provisions.

4. CASH AND CASH EQUIVALENTS

	Ending balance VND	*Beginning balance VND*
Cash on hand	1,246,149,420	1,039,786,514
Cash at banks	49,710,809,439	56,331,047,227
Cash in transit	165,059,845	20,201,777,613
Cash equivalents (*)	110,000,000,000	176,000,000,000
Total	**161,122,018,704**	**253,572,611,354**

(*) Cash equivalents are bank deposits at BIDV with original term of less than or equal to three (03) months and interest rate at 5.2% to 6.7% per annum.

5. INVESTMENTS

	Notes	*Ending balance VND*	*Beginning balance VND*
Trading securities	**5.1**	**158,015,141,767**	**76,929,280,499**
Listed shares		156,366,998,767	74,464,137,499
Unlisted shares		1,648,143,000	2,465,143,000
Provision for trading securities		**(11,732,481,052)**	**(5,197,652,878)**
Held-to-maturity investments	**5.2**	**2,570,495,378,779**	**2,386,118,737,632**
Short-term		2,157,860,478,356	1,892,145,985,401
- *Term deposits*		*2,157,860,478,356*	*1,892,145,985,401*
- *Bonds*		-	-
Long-term		412,634,900,423	493,972,752,231
- *Term deposits*		*127,602,666,667*	*260,533,252,231*
- *Bonds*		*285,032,233,756*	*233,439,500,000*
Other financial investments	**5.3**	**92,130,311,797**	**109,190,903,069**
Investments in other entities		125,907,370,000	125,946,505,000
Provision for impairment of investments		(33,777,058,203)	(16,755,601,931)
Net value of investments		**2,808,908,351,291**	**2,567,041,268,322**

5. INVESTMENTS (continued)

5.1 *Trading securities*

	Ending balance				*Beginning balance*			
	Quantity	*Cost*	*Provision*	*Carrying value*	*Quantity*	*Cost*	*Provision*	*Carrying value*
	VND	*VND*	*VND*	*VND*	*VND*	*VND*	*VND*	*VND*
Listed shares	**4,593,280**	**156,366,998,767**	**(11,732,481,052)**	**144,634,517,715**	**3,123,580**	**74,464,137,499**	**(5,035,652,878)**	**69,428,484,621**
VNR	1,080,010	13,792,403,293	-	13,792,403,293	1,080,010	13,792,403,293	-	13,792,403,293
FPT	764,750	29,986,664,179	-	29,986,664,179	526,380	23,727,530,990	-	23,727,530,990
REE	-	-	-	-	203,500	5,836,629,577	(708,429,577)	5,128,200,000
TCM	275,430	9,920,943,890	(5,927,208,890)	3,993,735,000	433,660	15,620,388,497	(2,263,660,497)	13,356,728,000
KBC	-	-	-	-	641,230	9,997,123,045	(1,597,010,045)	8,400,113,000
SSI	-	-	-	-	206,800	4,990,441,456	(399,481,456)	4,590,960,000
VNM	300,360	29,746,032,200	-	29,746,032,200	-	-	-	-
VCB	201,150	5,896,910,587	-	5,896,910,587	-	-	-	-
VSC	315,060	19,032,817,467	(1,389,457,467)	17,643,360,000	-	-	-	-
PVS	1,096,900	19,998,462,765	(2,173,837,765)	17,824,625,000	-	-	-	-
DHG	56,220	4,973,894,123	-	4,973,894,123	-	-	-	-
NT2	312,800	10,049,663,921	(1,510,223,921)	8,539,440,000	-	-	-	-
SKG	158,600	12,476,380,542	(708,260,542)	11,768,120,000	-	-	-	-
BCEL	32,000	492,825,800	(23,492,467)	469,333,333	32,000	499,620,641	(67,071,303)	432,549,338
Unlisted shares	**235,449**	**1,648,143,000**	-	**1,648,143,000**	**275,449**	**2,465,143,000**	**(162,000,000)**	**2,303,143,000**
HDB	235,449	1,648,143,000	-	1,648,143,000	235,449	1,648,143,000	-	1,648,143,000
VIDIFA	-	-	-	-	18,000	477,000,000	(162,000,000)	315,000,000
VTEC	-	-	-	-	22,000	340,000,000	-	340,000,000
	4,828,729	**158,015,141,767**	**(11,732,481,052)**	**146,282,660,715**	**3,399,029**	**76,929,280,499**	**(5,197,652,878)**	**71,731,627,621**

5. INVESTMENTS (continued)

5.2 *Held-to-maturity investments*

	Ending balance		*Beginning balance*	
	Cost	*Carrying value*	*Cost*	*Carrying value*
	VND	*VND*	*VND*	*VND*
Short-term				
Term deposits (i)	2,157,860,478,356	2,157,860,478,356	1,892,145,985,401	1,892,145,985,401
	2,157,860,478,356	**2,157,860,478,356**	**1,892,145,985,401**	**1,892,145,985,401**
Long-term				
Term deposits (ii)	127,602,666,667	127,602,666,667	260,533,252,231	260,533,252,231
Bonds (iii)	285,032,233,756	285,032,233,756	233,439,500,000	233,439,500,000
	412,634,900,423	**412,634,900,423**	**493,972,752,231**	**493,972,752,231**
	2,570,495,378,779	**2,570,495,378,779**	**2,386,118,737,632**	**2,386,118,737,632**

(i) Short-term deposits have original term of more than three (03) months and will mature in one year with annual interest rate ranging from 5.2% to 7.4% in VND, from 1.25%-6% in USD, from 2.3%-5.72% in LAK, and from 1.25%-6% in THB.

(ii) Long-term deposits have original term of more than 1 year with annual interest rate ranging from 6.5%-6.8% in VND, from 3.65%-6.5% in USD, from 4%-6.9% in LAK, and from 1.25%-6% in THB

(iii) Those include guaranteed corporate bonds and bonds issued by bank which have annual interest rates ranging from 8.7% to 11.7% and terms of 2 to 5 years.

5. INVESTMENTS (continued)

5.3 *Long-term investments*

	Ending balance				*Beginning balance*			
	% owner -ship	*Cost VND*	*Provision VND*	*Carrying value VND*	*% owner-ship*	*Cost VND*	*Provision VND*	*Carrying value VND*
Investments in other entities								
- Green Indochina Development Joint Stock Company	4.21%	25,907,370,000	(16,890,324,139)	9,017,045,861	4.22%	25,946,505,000	(16,755,601,931)	9,190,903,069
- BIDV Metlife Life Insurance Company	5%	50,000,000,000	(16,886,734,064)	33,113,265,936	5%	50,000,000,000	-	50,000,000,000
- Vinaconex – Viettel Financing Joint Stock Company	5%	50,000,000,000	-	50,000,000,000	5%	50,000,000,000	-	50,000,000,000
		125,907,370,000	**(33,777,058,203)**	**92,130,311,797**		**125,946,505,000**	**(16,755,601,931)**	**109,190,903,069**

6. SHORT-TERM RECEIVABLES

	Ending balance VND	*Beginning balance (restated)* VND
Insurance receivables		
Gross written premium receivables	78,376,574,848	126,904,734,641
Reinsurance assumed receivables	94,418,348,071	75,994,121,328
Reinsurance ceded receivables	137,982,992,886	113,848,396,348
Other receivables from insurance activities	147,021,427	294,651,718
Receivables from co-insurers	8,110,137,009	6,247,258,024
	319,035,074,241	**323,289,162,059**
Other Trade Receivables	**3,010,518,866**	**5,910,783,233**
Short-term advances to suppliers	**645,641,070**	**1,551,758,776**
Other receivables		
Bank deposit interest receivables	84,011,537,933	51,868,993,102
Bond coupon receivables	11,003,589,041	8,857,153,729
Advances	6,337,239,467	4,890,363,531
Office rental deposit	601,249,067	706,608,327
Short-term mortgages, deposits	16,998,650,000	1,749,072,083
Other receivables	5,302,639,276	3,138,534,267
	124,254,904,784	**71,210,725,039**
Total receivables	**446.946.138.961**	**401.962.429.107**
Allowance for doubtful debts	(24.147.523.304)	(19.322.845.922)
Net receivables	**422.798.615.657**	**382.639.583.185**

7. DEFERRED COMMISSION EXPENSES

	Ending balance VND	*Beginning balance* VND
Opening balance	**61,648,202,424**	**51,465,154,806**
Commission paid during the year	152,878,477,848	155,911,180,599
Allocated to expenses during the year	(135,901,028,860)	(145,728,132,981)
Closing balance	**78,625,651,412**	**61,648,202,424**

8. STATUTORY DEPOSIT

The Corporation is required to maintain a statutory deposit at 2% of its legal capital, equivalent to VND 6,000,000,000, as required in Point 2 - Article 16 of Decree No. 73/2016/ND-CP dated 1 July 2016.

9. TANGIBLE FIXED ASSETS

	Buildings VND	*Machinery VND*	*Motor vehicles VND*	*Office equipment VND*	*Other tangible fixed assets VND*	*Total VND*
Costs:						
Beginning balance	2,300,000,000	6,596,219,484	54,225,739,074	124,407,273	2,105,949,812	65,352,315,643
Newly purchased	-	1,288,407,768	9,040,329,482	30,267,000	222,565,966	10,581,570,216
Liquidation & Disposal	-	-	(2,702,706,500)	-	-	(2,702,706,500)
Ending balance	**2,300,000,000**	**7,884,627,252**	**60,563,362,056**	**154,674,273**	**2,328,515,778**	**73,231,179,359**
Accumulated depreciation:						
Beginning balance	(352,666,682)	(4,980,542,216)	(31,238,793,000)	(36,108,729)	(1,597,482,830)	(38,205,593,457)
Depreciation for the year	(92,000,004)	(837,256,922)	(5,779,904,243)	(38,736,402)	(241,613,369)	(6,989,510,940)
Liquidation & Disposal	-	-	2,702,706,500	-	-	2,702,706,500
Ending balance	**(444,666,686)**	**(5,817,799,138)**	**(34,315,990,743)**	**(74,845,131)**	**(1,839,096,199)**	**(42,492,397,897)**
Net book value:						
Beginning balance	1,947,333,318	1,615,677,268	22,986,946,074	88,298,544	508,466,982	27,146,722,186
Ending balance	1,855,333,314	2,066,828,114	26,247,371,313	79,829,142	489,419,579	30,738,781,462

10. INTANGIBLE ASSETS

	Computer software VND	*Other intangible assets VND*	*Land use right VND*	*Total VND*
Costs:				
Beginning balance	169,599,125	70,000,000	6,500,000,000	6,739,599,125
Ending balance	215,949,125	70,000,000	6,500,000,000	6,785,949,125
Accumulated amortisation:				
Beginning balance	(108,601,228)	(12,703,701)	-	(121,304,929)
Amortization during the year	(38,277,951)	(23,333,328)	-	(61,611,279)
Ending balance	(146,879,179)	(36,037,029)	-	(182,916,208)
Net book value:				
Beginning balance	60,997,897	57,296,299	6,500,000,000	6,618,294,196
Ending balance	69,069,946	33,962,971	6,500,000,000	6,603,032,917

11. LONG-TERM PREPAID EXPENSES

Long-term prepaid expenses are office maintenance expenses, tools and consumables which can be used in more than one year.

12. TRADE PAYABLES

	Ending balance VND	*Beginning balance (restated) VND*
Insurance activities	**328,370,700,044**	**309,243,606,294**
Payables for ceded activities	261,294,618,421	252,921,343,119
Payables to co-insurers	3,584,415,780	4,119,786,443
Claim payables	22,999,786,052	20,702,261,551
Commission payables	15,446,542,995	16,135,580,578
XOL payables	24,911,296,796	15,304,634,603
Other insurance payables	134,040,000	60,000,000
Other trade payables	**1,505,003,785**	**206,724,063**
Other payables	1,505,003,785	206,724,063
	329,875,703,829	**309,450,330,357**

13. TAXES AND OTHER STATUTORY OBLIGATIONS

	Beginning balance (Restated) VND	*Movement during the year*		*Ending balance VND*
		Payables VND	*Paid VND*	
Value added tax	18,733,073,700	96,335,572,352	(98,483,683,403)	16,584,962,649
Corporate income tax	9,091,767,267	34,125,514,198	(37,613,702,535)	5,603,578,930
Other taxes	4,006,319,997	16,525,156,357	(16,083,634,914)	4,447,841,440
Total	**31,831,160,964**	**146,986,242,907**	**(152,181,020,852)**	**26,636,383,019**

14. SHORT-TERM ACCRUED EXPENSES

	Ending balance VND	*Beginning balance VND*
Compulsory civil liability fund	1,194,395,676	967,853,068
Policy holder protection fund	3,933,775,723	2,593,523,252
Compulsory fire and miscellaneous fund	1,374,418,357	907,032,135
Monitoring fund for the insurance supervision association (ISA)	249,901,866	234,868,367
Other accrued expenses	10,235,232,375	10,221,137,612
Total	**16,987,723,997**	**14,924,414,434**

15. UNEARNED COMMISSION REVENUE

Unearned commission revenue is the deferred commission on reinsurance ceded in accordance with Circular No. 232/2012/TT-BTC issued by Ministry of Finance.

	Ending balance VND	*Beginning balance VND*
Opening balance	**73,971,584,762**	**47,552,650,052**
Increased during the year	145,876,517,743	149,219,541,518
Allocated during the year	(139,709,231,495)	(122,800,606,808)
Closing balance	**80,138,871,010**	**73,971,584,762**

16. OTHER PAYABLES

	Ending balance VND	*Beginning balance VND*
Other short-term payables	**42,400,746,940**	**29,552,696,758**
Salary unrelated payables	538,056,372	260,465,657
Short-term deposits	28,785,995,203	22,588,171,437
Charity funds	500,472,682	54,822,292
Other payables	12,576,222,683	6,649,237,372
Other long-term payables	**5,197,076,277**	**2,730,570,343**
Mortgage, deposit received	5,197,076,277	2,730,570,343
Total	**47,597,823,217**	**32,283,267,101**

17. TECHNICAL RESERVES

17.1. Unearned premium reserve and claim reserve

	Reserve for direct insurance and inward reinsurance VND	*Reserve for outward reinsurance VND*	*Net reserve VND*
Opening balance (Restated)			
Unearned premium reserve	873,529,429,994	(347,927,493,039)	525,601,936,955
Claim reserve	835,551,311,768	(679,632,066,066)	155,919,245,702
	1,709,080,741,762	**(1,027,559,559,105)**	**681,521,182,657**
Closing balance			
Unearned premium reserve	983,566,697,212	(347,146,505,549)	636,420,191,663
Claim reserve	746,162,929,377	(575,424,115,444)	170,738,813,933
Total	**1,729,729,626,589**	**(922,570,620,993)**	**807,159,005,596**

17. TECHNICAL RESERVES (continued)

17.1 Unearned premium and claim reserve (continued)

17.1.1 Unearned premium reserve

Gross unearned premium reserve

Product	*Ending balance* *VND*	*Beginning balance (restated)* *VND*
Health and Personal Accident	135,688,880,476	105,840,163,766
Property and Damages	350,027,730,998	335,730,466,203
Cargo	10,224,434,913	16,943,181,731
Automobile	325,470,901,623	277,861,062,658
Fire	89,012,332,866	74,460,052,672
Liability	8,173,412,282	7,167,919,816
Business Risk	1,645,711,128	2,359,576,904
Aviation	28,289,777,680	27,163,490,191
Hull and P&I	22,246,922,416	18,271,396,183
Financial and credit risk	10,479,490,858	3,214,491,115
Agriculture	2,307,101,971	4,517,628,755
Total	**983,566,697,212**	**873,529,429,994**

Ceded unearned premium reserve (Reinsurance assets)

Product	*Ending balance* *VND*	*Beginning balance* *VND*
Health and Personal Accident	1.225.622.662	886,946,189
Property and Damages	225.135.541.747	250,850,859,799
Cargo	6.750.557.879	12,957,589,355
Automobile	15.605.785.529	2,298,351,343
Fire	44.634.720.531	37,706,225,528
Liability	5.817.299.280	4,504,366,384
Business Risk	1.116.172.885	2,158,417,205
Aviation	23.087.709.418	18,867,957,737
Hull and P&I	14.528.575.811	12,683,076,470
Financial and credit risk	8.020.000.377	1,436,779,107
Agriculture	1.224.519.430	3,576,923,922
Total	**347.146.505.549**	**347,927,493,039**

17. TECHNICAL RESERVES (continued)

17.1 *Unearned premium and claim reserve* (continued)

17.1.2 Claim reserve

Gross claim reserve

Product	*Ending balance*	*Beginning balance (restated)*
	VND	*VND*
Health and Personal Accident	5,476,908,469	11,091,676,624
Property and Damages	261,848,005,120	226,965,418,296
Cargo	17,110,691,926	20,208,992,117
Automobile	58,892,237,938	44,818,532,349
Fire	96,086,313,230	86,036,823,724
Liability	4,459,908,470	2,830,357,789
Business Risk	-	-
Aviation	249,499,644,374	363,117,271,930
Hull and P&I	31,165,916,467	40,215,525,301
Financial and credit risk	21,444,134,245	40,083,044,479
Agriculture	179,169,138	183,669,159
Total	**746,162,929,377**	**835,551,311,768**

Ceded reinsurance claim reserve (Reinsurance assets)

Product	*Ending balance*	*Beginning balance (restated)*
	VND	*VND*
Health and Personal Accident	241,607,825	(16,546,063)
Property and Damages	216,415,609,692	176,071,501,791
Cargo	10,274,046,167	14,349,734,483
Automobile	1,381,282,686	169,084,586
Fire	76,000,233,487	67,010,385,884
Liability	2,008,990,458	506,179,096
Business Risk	-	-
Aviation	245,319,770,418	358,386,597,686
Hull and P&I	23,772,988,679	29,910,882,603
Financial and credit risk	9,586,032	33,244,246,000
Total	**575,424,115,444**	**679,632,066,066**

17. TECHNICAL RESERVES (continued)

17.1 Unearned premium and claim reserve (continued)

17.1.2 Claim reserve (continued)

Claim reserve includes:

1. Outstanding claim reserve was calculated based on loss estimate for each individual claim, for which the Corporation was liable, which was either notified to the Corporation or requested for payment but was still unresolved as at 31 December 2016. Such reserves amounted to VND 469,793,586,356 as at 31 December 2016, in which, the amount recoverable from reinsurers relating to these outstanding claims was VND 334,721,288,687.
2. Reserves for claims incurred but not reported as at 31 December 2016, amounted to VND 34,085,044,421. The increase in claim claims incurred but not reported of VND 8,685,934,750 was charged to the consolidated income statement.

17.2. Catastrophe reserve

	Ending balance VND	*Beginning balance* VND
Opening balance	**78,459,044,881**	**78,560,018,950**
Increased during the year	11,653,647,954	10,488,033,531
Used during the year	-	(11,112,024,949)
Difference from revaluation foreign currencies	(76,016,193)	523,017,349
Closing balance	**90,036,676,642**	**78,459,044,881**

18. OWNERS' EQUITY

	Charter capital VND	*Share premium VND*	*Investment and development fund VND*	*Statutory reserve VND*	*Retained earnings VND*	*Foreign exchange differences VND*	*Non-controlling interest VND*	*Total VND*
Balance at 1 January 2015	**762,299,820,000**	**4,875,765,330**	**1,800,187,891**	**17,652,521,022**	**112,479,320,566**	**7,052,332,500**	**33,368,863,581**	**939,528,810,890**
Increase in capital	410,469,130,000	650,689,268,032	-	-	-	-		1,061,158,398,032
Net profit for the year (Restated)	-	-	-	-	113,445,500,069	-	10,899,023,083	124,344,523,152
Other increases	-	-	-	-	958,255,472	-	-	958,255,472
Other decreases	-	-	-	4,657,768,147	(93,887,750,147)	-	-	(89,229,982,000)
In which:								
- *Appropriation to statutory reserves*	-	-	-	*4,657,768,147*	*(4,657,768,147)*	-	-	-
- *Appropriation to Bonus and Welfare funds*	-	-	-	-	*(13,000,000,000)*	-	-	*(13,000,000,000)*
- *Dividend payment*	-	-	-	-	*(76,229,982,000)*	-	-	*(76,229,982,000)*
Exchange translation difference	-	-	-	-	(409,655,391)	(4,280,518,254)	(472,697,177)	(5,162,870,822)
Balance at 31 December 2015	**1,172,768,950,000**	**655,565,033,362**	**1,800,187,891**	**22,310,289,169**	**132,585,670,569**	**2,771,814,246**	**43,795,189,487**	**2,031,597,134,724**
Balance at 1 January 2016	**1,172,768,950,000**	**655,565,033,362**	**1,800,187,891**	**22,310,289,169**	**132,585,670,569**	**2,771,814,246**	**43,795,189,487**	**2,031,597,134,724**
Profit for the year	-	-	-	-	127,040,719,307	-	7,410,405,946	134,451,125,253
Other decrease	-	-	4,657,768,147	5,666,444,496	(96,690,349,643)	-	-	(86,366,137,000)
- *Appropriation to statutory reserves*	-	-	-	*5,666,444,496*	*(5,666,444,496)*	-	-	-
- *Appropriation to Bonus and Welfare funds (*)*	-	-	-	-	*(16,000,000,000)*	-	-	*(16,000,000,000)*
- *Investment and development fund (*)*	-	-	*4,657,768,147*	-	*(4,657,768,147)*	-	-	-
- *Dividend payment (**)*	-	-	-	-	*(70,366,137,000)*	-	-	*(70,366,137,000)*
Exchange translation difference	-	-	-	-	2,649,269,942	277,765,364	457,180,396	*3,384,215,702*
Balance at 31 December 2016	**1,172,768,950,000**	**655,565,033,362**	**6,457,956,038**	**27,976,733,665**	**165,585,310,175**	**3,049,579,610**	**51,662,775,829**	**2,083,066,338,679**

(*) In accordance with Decision No. 02/2016/ĐHĐCĐ dated on 27 April 2016 approved by the shareholders.
(**) In accordance with 2015 dividend distribution plan dated 17 May 2016 approved by the shareholders.

18. OWNERS' EQUITY (continued)

18.1. Contributed capital

	Ending balance VND	*Beginning balance VND*
Contributed by parent company (BIDV)	597,492,590,000	597,492,590,000
Contributed by Strategic investor (Fairfax)	410,469,130,000	410,469,130,000
Contributed by other shareholders	164,807,230,000	164,807,230,000
Total	**1,172,768,950,000**	**1,172,768,950,000**

18.2. Capital transactions with owners and distributions of dividends

	Current year VND	*Previous year VND*
Paid-in capital		
Contributed capital at begining of the year	1,172,768,950,000	762,299,820,000
Increase in contributed capital	-	410,469,130,000
Contributed capital at the end of the year	**1,172,768,950,000**	**1,172,768,950,000**
Dividends	**(70,366,137,000)**	**(76,229,982,000)**

18.3. Shares

	Current year VND	*Previous year VND*
Authorized shares	**117,276,895**	**117,276,895**
Issued shares	**117,276,895**	**117,276,895**
Ordinary shares	117,276,895	117,276,895
Preferrence shares	-	-
Treasury shares	**-**	**-**
Ordinary shares	-	-
Preferrence shares	-	-
Outstanding shares	**117,276,895**	**117,276,895**
Ordinary shares	117,276,895	117,276,895
Preferrence shares	-	-

Par value of outstanding shares (VND/share): 10,000

19. INSURANCE REVENUE

	Current year VND	*Previous year (restated)* VND
Direct written premiums	1,669,168,427,201	1,552,036,556,603
Deductions from direct premiums	(660,492,468)	(1,093,724,990)
Total	**1,668,507,934,733**	**1,550,942,831,613**
Reinsurance premium assumed	125,897,939,173	136,001,379,070
Increase in un-earned premium reserve	(112,020,562,003)	(237,007,604,566)
Total	**1,682,385,311,903**	**1,449,936,606,117**

19.1 Direct written premiums

Product	*Current year* VND	*Previous year* VND
Health and Personal Accident	183,777,145,703	161,228,259,626
Property and Damages	300,303,655,638	340,082,746,111
Cargo	121,933,115,796	124,206,595,118
Automobile	629,732,259,471	551,351,373,890
Fire	207,234,624,790	159,223,230,091
Liability	15,096,468,513	10,197,957,729
Business Risk	4,073,643,456	8,164,230,100
Aviation	90,516,570,252	105,116,646,972
Hull and P&I	79,973,637,163	70,006,838,773
Financial and credit risk	25,892,289,528	13,724,249,064
Agriculture	9,974,524,423	7,640,704,139
Total	**1,668,507,934,733**	**1,550,942,831,613**

19.2 Reinsurance premiums assumed

Product	*Current year* VND	*Previous year (restated)* VND
Health and Personal Accident	19,832,148,295	22,534,918,229
Property and Damages	83,660,567,375	90,630,355,201
Cargo	3,285,812,917	4,801,908,448
Automobile	678,205,330	1,037,645,468
Fire	12,961,394,151	12,243,061,505
Liability	299,143,805	343,919,726
Business Risk	1,172,297,098	1,595,939,537
Aviation	3,059,911,235	2,891,562,346
Hull and P&I	867,062,618	(87,388,583)
Financial and credit risk	72,281,000	-
Agriculture	9,115,349	9,457,193
Total	**125,897,939,173**	**136,001,379,070**

20. REINSURANCE PREMIUM CEDED

	Current year VND	*Previous year VND*
Reinsurance premium ceded	629,035,266,611	642,854,921,380
Increase in ceded unearned premium reserve	(603,931,850)	(98,476,393,344)
Total	**628,431,334,761**	**544,378,528,036**

Reinsurance premium ceded includes:

Product	*Current year VND*	*Previous year VND*
Health and Personal Accident	3,721,083,431	2,125,958,523
Property and Damages	225,502,497,248	297,646,106,431
Cargo	88,973,296,688	94,373,875,945
Automobile	4,805,838,317	4,718,387,315
Fire	121,773,265,485	100,226,267,121
Liability	9,860,892,418	4,863,426,743
Business Risk	4,704,418,254	9,018,781,097
Aviation	82,534,529,719	60,840,802,261
Hull and P&I	58,237,220,091	53,579,631,814
Financial and credit risk	19,889,220,330	9,378,859,821
Agriculture	9,033,004,630	6,082,824,309
Total	**629,035,266,611**	**642,854,921,380**

21. COMMISSION ON REINSURANCE CEDED

	Current year VND	*Previous year VND*
Reinsurance ceded commission	139,709,231,495	123,039,514,626
Deductions on commission (Commission return/reduction)	-	(238,907,818)
Total	**139,709,231,495**	**122,800,606,808**

21. COMMISSION ON REINSURANCE CEDED (continued)

Commission on reinsurance ceded includes:

Product	*Current year VND*	*Previous year VND*
Health and Personal Accident	705,008,182	497,193,844
Property and Damages	52,721,094,499	51,321,181,402
Cargo	22,705,813,724	22,659,308,209
Automobile	6,433,968,847	1,072,012,026
Fire	33,697,709,609	29,373,624,819
Liability	1,484,164,656	1,035,195,216
Business Risk	952,182,578	2,193,215,312
Aviation	9,498,488,073	6,599,621,695
Hull and P&I	7,533,432,304	6,738,998,000
Financial and credit risk	3,000,634,596	1,144,953,544
Agriculture	976,734,427	165,302,741
Total	**139,709,231,495**	**122,800,606,808**

22. OTHER INCOME FROM INSURANCE ACTIVITIES

	Current year VND	*Previous year VND*
Policy management fee	28,891,310,727	19,146,485,245
Other income	12,635,697,785	18,026,559,809
Total	**41,527,008,512**	**37,173,045,054**

Other income includes leading fee from coinsurance, recovery from third parties and other income from reinsurance activities.

23. NET CLAIM EXPENSES

	Current year VND	*Previous year (restated) VND*
Claim expenses	703,921,702,705	535,257,181,515
- *Direct claim expenses*	*650,764,612,982*	*517,595,240,210*
- *Use of catastrophe reserve*	-	*(11,112,024,949)*
- *Claim expense on reinsurance assumed*	*53,157,089,723*	*28,773,966,254*
Salvage and sub-rogation	(18,297,300,162)	(4,733,681,537)
Recovery from reinsurance ceded	(231,807,713,348)	(199,373,477,382)
Increase in gross claim reserve	(84,197,470,120)	29,371,000,407
Increase in ceded reinsurance claim reserve	101,461,641,355	(2,894,660,997)
Total	**471,080,860,430**	**357,626,362,006**

23. NET CLAIM EXPENSES (continued)

23.1 *Direct claim expenses*

Product	*Current year* VND	*Previous year (restated)* VND
Health and Personal Accident	72,091,485,004	59,339,669,614
Property and Damages	92,970,024,468	70,050,171,272
Cargo	53,118,047,451	54,282,499,318
Automobile	270,242,637,167	212,287,733,146
Fire	61,703,442,246	40,019,597,522
Liability	530,201,348	388,569,107
Business risk	-	5,419,830
Aviation	88,177,691,203	44,976,502,964
Hull and P&I	11,931,084,095	32,935,697,424
Financial and credit risk	-	3,309,380,013
Total	**650,764,612,982**	**517,595,240,210**

23.2 *Claim expense on reinsurance assumed*

Product	*Current year* VND	*Previous year* VND
Health and Personal Accident	47,466,283	7,857,173
Property and Damages	49,193,494,363	25,800,705,152
Cargo	1,068,232,637	1,615,084,604
Automobile	807,000	173,347,036
Fire	1,784,398,672	888,440,967
Liability	-	(6,455,828)
Aviation	481,314,901	132,309,921
Hull and P&I	463,703,958	5,560,742
Agriculture	117,671,909	157,116,487
Total	**53,157,089,723**	**28,773,966,254**

23. CLAIM EXPENSES (continued)

23.3 *Recoveries from reinsurance ceded*

Product	*Current year* VND	*Previous year (restated)* VND
Health and Personal Accident	697,242,792	303,401,244
Property and Damages	71,926,442,464	65,632,088,750
Cargo	28,626,532,088	44,262,663,235
Automobile	6,666,912,191	335,833,628
Fire	34,313,589,996	23,016,987,943
Liability	130,851,947	144,567,281
Business risk	-	5,197,263
Aviation	90,062,000	39,740,724,752
Hull and P&I	89,356,079,870	24,069,472,875
Financial and credit risk	-	1,862,540,411
Agriculture	-	-
Total	**231,807,713,348**	**199,373,477,382**

24. OTHER OPERATING EXPENSES

	Current year VND	*Previous year* VND
Commission	135,901,028,860	145,728,132,981
Insurance risk assessment expenses	150,218,983	114,557,375
Agent management activities	20,202,729,361	17,009,627,348
Loss prevention	4,648,615,116	2,018,340,841
Statutory contributions	5,958,609,165	4,567,689,449
Other expenses	306,557,409,113	272,133,537,950
Total	**473,418,610,598**	**441,571,885,944**

Other expenses include the expenses related to underwriting activities such as marketing expenses, entertainment meals, telephones, petrolimex, perdium, postage expense...

25. FINANCE INCOME

	Current year VND	*Previous year VND*
Interest income from deposits at banks	165,015,472,794	104,059,322,214
Interest income from bonds	20,456,157,368	16,173,985,921
Dividend income	8,075,594,733	6,350,770,934
Gain from exchange rate difference	12,066,348,631	16,245,333,328
Gain from security trading	2,518,242,033	15,147,288,131
Other financial incomes	12,907,583	-
Total	**208,144,723,142**	**157,976,700,528**

26. FINANCE EXPENSES

	Current year VND	*Previous year VND*
Interest expense	12,470,756	125,341,702
Security trading expense	111,116,152	182,141,880
Loss on security trading	4,107,320,726	3,584,404,859
Loss on exchange rate difference	9,935,344,641	11,641,855,916
Provisions for diminution in value of investments	23,556,334,212	2,195,443,601
Other financial expenses	105,217,761	289,877,727
Total	**37,827,804,248**	**18,019,065,685**

27. GENERAL AND ADMINISTRATIVE EXPENSES

	Current year VND	*Previous year VND*
Employee expense	147,277,613,373	129,266,557,516
Material expense	11,079,260,261	10,916,121,787
Tool and equipment expense	4,592,817,107	5,916,937,896
Depreciation expense	7,196,149,469	5,106,304,721
Tax, fee, and charge	5,062,424,563	4,437,548,446
Expense for external services	97,878,516,611	87,252,782,960
Provision/(Reversal of provision) for doubtful debts	4,903,028,017	(7,913,779,567)
Other expenses	6,988,286,123	6,448,759,470
Total	**284,978,095,524**	**241,431,233,229**

28. OTHER INCOME

	Current year VND	*Previous year VND*
Income from disposal of fixed assets	333,135,585	22,970,908
Income from expired obligations	626,845,813	2,480,856,794
Other income	770,137,904	1,409,917,639
Total	**1,730,119,302**	**3,913,745,341**

29. OTHER EXPENSES

	Current year VND	*Previous year VND*
Administrative penalty	112,575,518	269,923,172
Other expenses	348,706,608	1,092,285,309
Total	**461,282,126**	**1,362,208,481**

30. CORPORATE INCOME TAX

The Corporation is subject to paying Corporate Income Tax ("CIT") at the rate of 20% of its taxable profits from 2016 (2015: 22%).

The Corporation's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations is susceptible to varying interpretations, amounts reported in the consolidated financial statements could be changed at a later date upon final determination by the tax authorities.

30.1 Corporate Income Tax Expense

	Current year VND	*Previous year (restated) VND*
Current tax expense	33,809,761,576	27,175,633,503
Deferred tax expense/(income)	(2,616,128,116)	5,403,230,281
TOTAL	**31,193,633,460**	**32,578,863,784**

30. CORPORATE INCOME TAX (continued)

30.1 *Corporate Income Tax Expense* (continued)

The current corporate income tax payable is determined based on taxable income for the period. Taxable profit distinguishes from accounting profit reported on the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible for tax purpose. The Corporation's liability for current tax is calculated using tax rates that have been enacted by the consolidated balance sheet date.

Reconciliation between CIT expense and the accounting profit/(loss) multiplied by CIT rate is presented below:

	Current year VND	*Previous year (Restated)* VND
Accounting profit/(loss) before tax	**165,644,758,713**	**156,923,386,936**
Corporate Income Tax	34,243,298,501	35,342,620,546
Adjustments to increase:	6,507,989,809	3,167,192,496
Non-deductible expenses	*5,871,672,628*	*1,595,219,485*
Penalty for late payment of tax	*22,463,586*	*59,383,098*
Accrual of policy holder protection fund	*613,853,595*	*570,575,115*
Under accrual of tax from prior years	-	*942,014,798*
Adjustments to decrease:	(6,941,526,734)	(11,334,179,539)
Tax exempt dividend income	*(1,611,305,800)*	*(1,389,875,674)*
Policy holder protection fund of previous year	*(518,704,650)*	*(438,893,717)*
Tax paid profit	-	*(3,481,910,829)*
Assumed reinsurance estimation	*(2,858,623,269)*	*(6,022,226,521)*
Other decreases	*(1,745,957,289)*	*(1,272,798)*
Over accrual of tax from prior years	*(206,935,726)*	-
Current CIT expense	**33,809,761,576**	**27,175,633,503**

30. CORPORATE INCOME TAX (continued)

30.2 Deferred tax

The following are the deferred tax assets and deferred tax liabilities recognized by the Corporation, and the movements thereon, during the current and previous years.

	Consolidated balance sheet		*Consolidated income statement*	
	Ending balance VND	*Beginning balance VND*	*Current year VND*	*Previous year VND*
Deferred tax assets				
Accrued expenses	-	-	-	1,150,959,576
Deferred tax liabilities				
Gain from estimates of treaty contracts for LVI	2,313,618,895	5,325,707,637	(3,012,088,742)	4,020,652,040
Gain from estimates of facultative contracts for LVI	545,004,373	149,043,747	395,960,626	231,618,665
	2,858,623,268	**5,474,751,384**		
Net deferred tax debited/(credited) to consolidated income statement			**(2,616,128,116)**	**5,403,230,281**

30. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related companies during the year were as follows:

Company	*Relationship*	*Transaction*	*Current year VND*	*Previous year VND*
Joint Stock Commercial Bank of Investment and Development of Vietnam (BIDV)	Parent	Gross written premiums	98,954,478,509	123,320,428,431
		Claim expense	(10,538,452,278)	(2,919,738,369)
		Commission expense	(10,423,675,450)	(7,806,451,506)
		Interest income from term deposit	123,664,972,222	50,467,443,824
		Office rental expense	(12,137,824,729)	(12,766,852,558)
		Bank transfer expense	(1,930,044,937)	(2,072,932,649)
		Bank overdraft interest	(6,396,035)	-
BIDV Leasing Company I	Affiliate	Gross written premiums	134,935,229	271,514,729
		Claim expense	(37,173,500)	(92,706,135)
BIDV Securities Company	Affiliate	Gross written premiums	53,702,583	71,520,450
The Bank of Investment and Development of Cambodia (BIDC)	Affiliate	Gross written premiums	415,451,324	334,488,069
		Interest income from term deposit	3,597,144,444	5,674,106,914
		Claim expense	(29,900,000)	(28,645,905)

Amounts due to and due from related companies at the consolidated balance sheet date are as follows:

Related company	*Relationship*	*Description*	*Receivables VND*	*Payables VND*
Joint stock Commercial Bank of Investment and Development of Vietnam (BIDV)	Parent	Current account	41,013,692,758	
		Term deposits	1,935,538,078,356	
		Interest from term deposits	59,527,559,726	
		Premium receivables	390,942,227	
		Commission payables		1,370,489,135
		Office rent payable		1,928,311,504
		Compulsory deposit at BIDV	6,000,000,000	
		Deposits in blocked account	2,018,074,710	
BIDV Leasing Company	Affiliate	Premium receivables	132,336,739	
		Commission payables		62,928,177
The Bank of Investment and Development of Cambodia (BIDC)	Affiliate	Term Deposits	45,000,000,000	
		Interest from term deposits	2,146,200,000	
		Commission payables		1,780,250

31. TRANSACTIONS WITH RELATED PARTIES (continued)

Remuneration to members of Board of Directors:

	Current year VND	*Previous year VND*
Remuneration	466,000,000	538,000,000
Total	**466,000,000**	**538,000,000**

Remuneration to members of Board of Management:

	Current year VND	*Previous year VND*
Salaries and bonus	9,153,209,593	5,063,506,464
Other benefits	228,000,000	120,000,000
Total	**9,381,209,593**	**5,183,506,464**

Apart from salaries and bonus, the Board of Management is not entitled to any other benefits.

32. INFORMATION ON SEGMENT REPORTING

The primary segment reporting format is determined to be business segments as the Corporation risks and rates of return are affected predominantly by differences on geographical where the products and services are rendered.

Transfer prices between business segments are set on an arm's length basis in a manner similar to transactions with third parties. Segment revenue, segment expense and segment result include transfers between business segments. Those transfers are eliminated in preparation of the consolidated financial statements.

The Corporation's geographical segments are based on the location of the Corporation's assets. Sales to external customers disclosed in geographical segments are based on the geographical location of its customers

32. INFORMATION ON SEGMENT REPORTING (continued)

The following table presents operating result of the Corporation's operating segments for the period ended 31 December 2016:

	Domestic market VND million	*Foreign market VND million*	*Adjustments and eliminations VND million*	*Total VND million*
Insurance revenue	1,516,119	215,479	(49,212)	1,682,385
Reinsurance ceded premium	(534,452)	(143,191)	49,212	(628,431)
Net insurance premiums	**981,667**	**72,287**	**-**	**1,053,954**
Commission on reinsurance ceded and other insurance incomes	160,503	33,860	(13,127)	181,236
Total operating revenues	**1,142,170**	**106,147**	**(13,127)**	**1,235,190**
Claim expenses	(575,025)	(117,364)	6,765	(685,624)
Recoveries from reinsurance ceded	144,113	98,410	(10,715)	231,808
Increase in Direct and assumed claim reserve	(34,930)	116,607	2,520	84,197
Increase in ceded claim reserve	10,933	(113,902)	1,507	(101,462)
Net claim expenses	**(454,909)**	**(16,249)**	**77**	**(471,081)**
Increase in catastrophe reserve	(11,172)	(482)	-	(11,654)
Other operating expenses	(433,326)	(53,220)	13,127	(473,419)
Total direct operating expenses	**(899,407)**	**(69,951)**	**13,204**	**(956,154)**
Gross insurance operating profit	**242,764**	**36,198**	**75**	**279,037**
Finance income	186,647	21,498	-	208,145
Finance expenses	(32,276)	(5,476)	(76)	(37,828)
Profit from financial activities	**154,371**	**16,022**	**(76)**	**170,317**
General and administrative expenses	(260,576)	(24,402)	-	(284,978)
Net operating income	**136,559**	**27,817**	**-**	**164,376**
Other income	1,661	69	-	1,730
Other expenses	(434)	(27)	-	(461)
Net other profit	**1,227**	**42**	**-**	**1,269**
Profit before Corporate income tax	**137,786**	**27,859**	**-**	**165,645**

32. INFORMATION ON SEGMENT REPORTING (continued)

Information on the assets and liabilities of segments in geographical segments of Corporation on 31 December 2016 as follow:

	Domestic market Million VND	*Foreign market Million VND*	*Adjustments and eliminations Million VND*	*Total Million VND*
CURRENT ASSETS	**3,480,914**	**530,475**	**(118,999)**	**3,892,390**
Cash and cash equivalents	152,978	8,144	-	161,122
Short-term investments	2,224,851	79,292	-	2,304,143
Short-term receivables	393,262	75,242	(45,705)	422,799
Inventories	147	522	-	669
Other short-term assets	77,472	15,743	(12,129)	81,086
Reinsurance assets	632,204	351,532	(61,165)	922,571
NON-CURRENT ASSETS	**520,100**	**96,710**	**(34,662)**	**582,148**
Long-term receivables	8,251	31,449	-	39,700
Fixed assets	33,685	3,657	-	37,342
Long-term investments	477,823	61,604	(34,662)	504,765
Other long-term assets	341	-	-	341
TOTAL ASSETS	**4,001,014**	**627,185**	**(153,661)**	**4,474,538**
LIABILITIES	**2,029,161**	**479,577**	**(117,266)**	**2,391,472**
Current liabilities	2,021,105	479,577	(117,266)	2,383,416
Non-current liabilities	8,056	-	-	8,056
OWNERS' EQUITY	**1,971,853**	**147,608**	**(36,395)**	**2,083,066**
Non-controlling interest	-	-	51,663	51,663
TOTAL LIABILITIES AND OWNERS' EQUITY	**4,001,014**	**627,185**	**(153,661)**	**4,474,538**

33. COMMITMENTS AND CONTINGENCIES

Operating lease commitments

The Corporation leases office premises under an operating lease. Future rental amounts due under operating leases as at the year-end were as follows:

	31 December 2016 VND	*31 December 2015 VND*
Operating lease commitments due:		
- Less than 1 year	303,272,727	1,054,901,540
- From 1 – 5 years	38,775,010,946	17,214,775,419
- More than 5 years	3,186,132,782	2,445,833,333
Total	**42,264,416,455**	**20,715,510,292**

Foreign contractor withholding tax

The Corporation accounted for the FCT on reinsurance premiums ceded to overseas reinsurers from countries without Double Tax Treaty with Vietnam or from countries with Double Tax Treaty with Vietnam but the reinsurers have not submitted adequate supporting documents.

33. COMMITMENTS AND CONTINGENCIES (continued)

Other off-balance sheet items

ITEMS	*31 December 2016*	*31 December 2015*
Insurance policies signed but not yet effective (VND)	137,183,326,481	110,234,314,524
Foreign currency (USD)	6,036,172,22	245,538
Foreign currency (EUR)	215,061,17	253
Foreign currency (AUD)	12,370,34	12,385
Foreign currency (LAK)	1,822,928,630	4,868,391,997
Foreign currency (THB)	2,186,199	2,200,965

34. EARNINGS PER SHARE

Basic earnings per share ("EPS") are calculated by dividing net profit after tax for the year attributable to ordinary shareholders of the Corporation by the weighted average number of ordinary share outstanding during the period.

The following reflects the income and share data used in the basic earnings per share computation.

	31 December 2016	*31 December 2015*
Net profit after tax attributable to ordinary equity holders for basic earnings (VND)	127,040,719,307	113,445,500,069
Weighted average number of ordinary shares for basic earnings per share (unit)	117,276,895	117,276,895
Earnings per share (VND)	1,083	967

35. RISK MANAGEMENT FRAMEWORK

35.1 Governance framework

The primary objective of the Corporation's risk and financial management framework is to protect the Corporation's shareholders from events that hinder the sustainable achievement of financial performance objectives. The Board of Directors and Management recognise the importance of having efficient and effective risk management systems in place.

The Corporation has established a risk management function which agreed clear terms of reference by the Board of Directors and committees. This is supplemented with a clear organisational structure with documented delegated authorities and responsibilities from the Board of Directors to the Board of Management and other senior management. A policy framework has been developed and implemented which sets out the risk profiles for the Corporation, risk management; control and business conduct standards for the Corporation's operations. Each policy has a member of the Board of Management charged with overseeing compliance with the policy throughout the Corporation.

35. RISK MANAGEMENT FRAMEWORK (continued)

35.2 *Risk management objectives, policies and processes for management of insurance risk*

The primary insurance activity carried out by the Corporation is the assumption of risk of loss from persons or organisations that are directly subject to the risk. Such risks may relate to property, liability, accident, health, financial or other perils that may arise from an insurable event. As such the Corporation is exposed to the uncertainty surrounding the timing and severity of claims under the contract. The Corporation also has exposure to market risk through its insurance and investment activities.

The Corporation manages its insurance risk through underwriting limits, approval procedures for transactions that involve new products or those exceed set limits, risk diversification, pricing guidelines, reinsurance and monitoring of emerging issues.

35.3 *Capital management and regulatory framework*

The primary capital management objective of the Corporation is to maintain a strong capital base to support the development of its business and to comply with regulatory capital requirements at all times. The Corporation recognises the impact on shareholders returns of the level of equity capital employed and seek to maintain a prudent balance.

Regulatory capital requirements arising from the operations of the Corporation require the Corporation to hold assets sufficient to cover liabilities and satisfy the solvency margin requirements in Vietnam. The solvency requirements that apply to the Corporation is those set out in Circular No. 125/2012/TT-BTC issued by the Ministry of Finance.

The table below summarises the minimum regulatory solvency margin for the Corporation and the solvency capital held against each of them. Regulators are primarily interested in protecting the rights of policyholders and monitor them closely to ensure that the insurance subsidiaries are satisfactorily managing affairs for their benefit. At the same time, regulators are also interested in ensuring that the Corporation maintain appropriate solvency position to meet unforeseen liabilities arising from economic turmoil or natural disasters.

	Corporation Solvency Margin VND million	*Minimum Solvency Margin VND million*	*Solvency Margin Ratio*
31 December 2016	1,703,846	278,753	611%
31 December 2015	1,655,193	289,282	572%

The solvency ratio of the Corporation is calculated based on the relevant regulations promulgated by the Ministry of Finance in Vietnam, which is an indicator of the overall solvency position of the relevant insurance operations.

35.4 *Underwriting strategy*

The Corporation's underwriting strategy seeks the diversity for products, distribution channel and focus on the most profitable products to ensure a balanced mix of business portfolio and is based on a large portfolio of similar risks over a number of years and, as such, reduces the variability of the outcome.

35. RISK MANAGEMENT FRAMEWORK (continued)

35.5 Reinsurance strategy

The Corporation reinsures a portion of the insurance risks it underwrites in order to control its exposures to losses and protect its capital, through treaty and facultative reinsurance arrangements. These reinsurance agreements transfer part of the risk and limit the exposure from each insured. The amount of each risk retained depends on the Corporation's evaluation of the specific risk, subject in certain circumstances, to maximum limits based on characteristics of coverage. Under the terms of the reinsurance agreements, the reinsurer agrees to reimburse the ceded amount in the event the claim is paid. However, the Corporation remains liable to its policyholders with respect to ceded insurance if any reinsurer fails to meet the obligations it assumes.

Ceded reinsurance contains credit risk, and to minimise such risk, only those reinsurers whose credit rating either assessed by credit rating agencies or internally assessed by the Corporation are satisfied to have business with the Corporation.

36. MANAGEMENT OF INSURANCE AND FINANCIAL RISK

The Corporation issues contracts that transfer insurance risk or financial risk or both. The following gives details of the Corporation's main products and the ways in which it manages the associated risks.

36.1 Insurance risk

Assumptions, changes in assumptions and sensitivity analysis

The process used to determine the assumptions is intended to result in estimates of the most likely outcome. The sources of data used as inputs for the assumptions are internal, based on detailed studies that are carried out regularly. The assumptions are checked to ensure that they are consistent with other observable information. There is more emphasis on current trends, and where there is insufficient historical information, prudent assumptions are used.

The nature of the business makes it very difficult to predict with certainty the outcome of any particular claim and the ultimate cost. Each notified claim is assessed on a separate case by case basis with due regard to the circumstances, information available from loss adjusters and historical evidence of similar claims. Case estimates are reviewed and updated regularly when there is updated information. The provision is estimated based on information currently available.

The claim reserve is calculated based on method regulated in Circular No. 125/2012/TT-BTC dated 30 July 2012 issued by the Ministry of Finance. Details of such reserving methodologies are as follows:

36. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

36.1 Insurance risk (continued)

Assumptions, changes in assumptions and sensitivity analysis (continued)

Claim reserve includes the reserve for outstanding claims and for claims incurred but not reported.

- Outstanding claim reserve is established based on the estimated claim payments for each claim for which the insurer is liable, which is either notified to the insurer or requested for payment but is still unresolved at the end of the fiscal year, accordance with the Circular No. 125/2012/TT-BTC; and
- Reserve for incurred but not reported claims for which the insurer is liable (IBNR).

The Corporation is calculating the reserve for incurred but not reported claims based on the following formula:

$$\text{Reserve for payment of losses which have incurred but not yet reported for the current fiscal year} = \frac{\text{Total indemnity for claims incurred but not reported at the end of the last three years}}{\text{Total indemnity for losses arising in the last three years}} \times \text{Indemnity for losses arising in the current fiscal year} \times \frac{\text{Net operating revenue of current fiscal year}}{\text{Net operating revenue of the previous fiscal year}} \times \frac{\text{Average delay in claim intimation of current fiscal year}}{\text{Average delay in claim intimation of previous fiscal year}}$$

The Corporation issues general insurance contracts such as cargo, hull, aviation, engineering, fire, health and personal accident, general indemnity and automobile. Risks under general insurance contracts usually cover twelve month duration.

The Corporation is exposed to cumulative risks from the economic development across the country and flow of foreign investment in manufacturing and real estates, especially in the major economic hubs such as Ho Chi Minh City, Hanoi, Hai Phong, Da Nang and Dong Nai.

For general insurance contracts, most of significant risks arise from climate changes and natural disasters. Vietnam has suffered heavily from catastrophes such as tropical typhoon, river flood, flash flood, heavy rain and landslide. It is expected that tropical typhoon will affect Vietnam regularly with the high severity and insured losses. In view of the exposures, the general insurance has arranged the reinsurance protection for the fire, engineering, motor, marine hull & cargo, fishing vessels portfolios against the catastrophe events to minimize the risks.

For late notified claims that take more than a year to settle, there is also inflation risk. These risks do not vary significantly in relation to the location, type of risk insured and industry.

The Corporation has also limited its exposure by imposing maximum insured amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (e.g. typhoon and flood damages).

36. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

36.1 Insurance risk (continued)

Concentration level of insurance risk

Insurance risks of the Corporation include most types of non-life insurance risks as cargo, marine, aviation, oil and gas, property, personal and accident, engineering risk, etc. Aside from accumulative risk in the same category, the Corporation also faces concentration of risks e.g. vessel and cargo insurance, asset and human insurance, etc. the Corporation has regulations on the management of concentration of risks and reinsurance protection contracts to limit liability when accumulative risk events or disasters occur.

Claim handling data table

The table below presents estimates of accumulated occurred claims, along to accumulated claim settlement until now:

Currency: million VND

ITEMS	Accident year			
	2014	2015	2016	Total
At end of accident year	1	2	3	6
I. Estimate of cumulative claims incurred				
1	262,157	356,709	436,141	
2	259,152	376,706	-	
3	265,254	-	-	
Current estimate of cumulative claims incurred (1)	**265,254**	**376,706**	**436,141**	**1,078,101**
II. Cumulative claim payment				
1	181,364	253,999	337,844	
2	247,424	351,693	-	
3	260,397	-	-	
Cumulative claim payment to date (2)	**260,397**	**351,693**	**337,844**	**949,934**
III. Net outstanding claim reserve (3) = (1) – (2)	**4,857**	**25,013**	**98,297**	**128,167**
IV. Current estimate of surplus /(deficit) (4)	**3,098**	**19,997**	**-**	**23,095**
V. Percentage of current estimate of surplus/(deficit) over current estimate of cumulative claims incurred (5) = (4)/(1)*100%	**1.17%**	**5.31%**	**-**	**2.14%**

36. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

36.2 Financial risk

The Corporation's financial liabilities comprise trade and other payables. The Corporation has trade receivables, other receivables, cash and short-term deposits and other financial investments. The Corporation does not hold or issue derivative financial instruments.

The Corporation is exposed to market risk, credit risk and liquidity risk.

Risk management is integral to the whole business of the Corporation. The Corporation has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The management continually monitors the Corporation's risk management process to ensure that an appropriate balance between risk and control is achieved.

Management reviews and agrees policies for managing each of these risks which are summarized below.

36.2.1 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risk: interest rate risk, currency risk, commodity price risk and other price risk, such as equity price risk.

The sensitivity analyses in the following sections relate to the position as at 31 December 2016 and 31 December 2015.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Corporation's exposure to market risk for changes in interest rate relates primarily to the Corporation's term deposits and bonds.

The Corporation manages interest rate risk by looking at the competitive structure of the market to obtain rates which are favourable for its purposes within its risk management limits.

An interest rate risk sensitivity analysis is not performed for interest rate risk as the Corporation's exposure to interest-rate risk is minimal at reporting date.

36. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

36.2 Financial risk (continued)

36.2.1 Market risk (continued)

Foreign currency risk

Foreign currency risk is the risk of loss resulting from changes in foreign currency exchange rates. Fluctuations in exchange rates between VND and other currencies in which the Corporation conducts business may affect its financial condition and results of operations. The foreign current risk facing the Corporation mainly comes from movements in the USD/VND exchange rates. The Corporation seeks to limit its exposure to foreign currency risk by minimising its net foreign currency position.

Major of the Corporation financial assets are denominated in VND which mitigates the foreign currency risk. With assets denominated in foreign currency, most of them are in USD.

The table below indicates the effect of a reasonably possible movement of the foreign currency exchange rate against the VND, with all other variables held constant, on the consolidated income statement and statement of financial position of the Corporation:

Change in variance	*Impact on profit before tax VND*	*Impact on equity VND*
31 December 2016		
+5%	3,091,974,583	2,473,579,666
-5%	(3,091,974,583)	(2,473,579,666)
31 December 2015		
+5%	10,709,806,259	8,353,648,882
-5%	(10,709,806,259)	(8,353,648,882)

Equity price risk

The Corporation's listed and unlisted equity securities are susceptible to market price risk arising from uncertainty about future values of the investment securities. The Corporation manages equity price risk by placing a limit on equity investments and prediction analysis of market. The Corporation's Board of Management reviews and approves significant equity investment decisions.

At the reporting date, the exposure to listed equity securities at fair value was VND 167,052,167,933 (31 December 2015: VND 79,796,367,000). A decrease of 10% on the stock market index would decrease Corporation's profit before tax by VND 5,156,990,476 (31 December 2015: decrease by VND 3,991,253,529), depending on whether or not the decline is significant or prolonged. An increase of 10% in the value of the listed securities would increase Corporation's profit before tax by VND 6,039,146,994 (31 December 2015: increase by VND 3,090,120,055).

36. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

36.2 Financial risk (continued)

36.2.2 Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Corporation is exposed to credit risk from its operating activities (primarily for trade receivables from original insurance and reinsurance activities) and from its financing activities, including deposits at banks and other financial instruments.

Trade receivables

The trade receivables, which subject to credit risk, include trade receivables from insurance and reinsurance activities, and other receivables amounts subject to credit risk. Customer credit risk is managed by the Corporation based on its established policy, procedures and control relating to customer credit risk management.

The most significant of reinsurance receivables are reinsurance recoveries. To mitigate the risk of the counterparties not paying the due amount, the Corporation has established certain business and financial guidelines for reinsurer approval, incorporating ratings by major agencies and considering currently available market information. The Corporation also periodically reviews the financial stability of reinsurers using public information and other sources and the settlement trend of amounts due from reinsurers.

Bank deposits and other financial instruments

The Corporation's bank balances are mainly maintained with well-known banks in Vietnam. The Corporation evaluates the concentration of credit risk in respect of bank deposit at low level.

The Corporation's financial assets are neither past due nor impaired except for the following receivables which are past due and impaired as at 31 December 2016.

Currency: VND million

	Past due but not impaired		*Past due and impaired*		*Provision for impairment*
	< 90 days	*91-180 days*	*181-360 days*	*> 360 days*	
As at 31 December 2016					
Receivables from insurance activities	23,606	3,457	5,834	22,343	21,147
Receivables from financial activities	-	-	-	3,000	3,000
Total	**23,606**	**3,457**	**5,834**	**25,343**	**24,147**
As at 31 December 2015					
Receivables from insurance activities	16,780	17,465	4,970	20,538	16,323
Receivables from financial activities	-	-	-	3,000	3,000
Total	**16,780**	**17,465**	**4,970**	**23,538**	**19,323**

Provisions for impairment of the receivables were made under the Circular No. 228/2009/TT-BTC issued by the Ministry of Finance on 7 December 2009.

36 MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

36.2 Financial risk (continued)

36.2.3 Liquidity risk

The Corporation has to meet daily calls on its cash resources, notably from claims arising on its insurance contracts. There is therefore a risk that cash will not be available to settle liabilities when due at a reasonable cost. The Corporation manages this risk by monitoring and setting an appropriate level of operating funds to settle these liabilities.

Contractual maturity

The table below summarizes the maturity profile of the Corporation's financial liabilities based on contractual undiscounted payments as at the balance sheet date and 31 December 2015:

	On demand VND	*Less than 1 year VND*	*From 1 to 5 years VND*	*Total VND*
31 December 2016				
Financial liabilities				
Insurance payables	42,164,784,827	-	-	42,164,784,827
Reinsurance payables	-	286,205,915,217	-	286,205,915,217
Accrued expenses	-	16,987,723,997	-	16,987,723,997
Claim reserve	746,162,929,377	-	-	746,162,929,377
Other payables	141,878,748,280	-	-	141,878,748,280
	930,206,462,484	**303,193,639,214**	**-**	**1,233,400,101,698**

	On demand VND	*Less than 1 year VND*	*From 1 to 5 years VND*	*Total VND*
31 December 2015				
Financial liabilities				
Insurance payables	39,117,628,572	-	-	39,117,628,572
Reinsurance payables	-	268,225,977,722	-	268,225,977,722
Accrued expenses	-	14,924,414,434	-	14,924,414,434
Claim reserve	837,332,406,448	-	-	837,332,406,448
Other payables	201,076,563,084	-	-	201,076,563,084
	1,077,526,598,104	**283,150,392,156**	**-**	**1,360,676,990,260**

37. FINANCIAL ASSETS AND FINANCIAL LIABILITIES

On 6 November 2009, the Ministry of Finance issued Circular No. 210/2009/TT-BTC providing guidance for the adoption in Vietnam of the International Financial Reporting Standards on presentation and disclosures of financial instruments ("Circular No. 210") with effectiveness from financial years beginning on or after 1 January 2011. Circular No. 210 provides the definitions of financial assets, financial liabilities and derivative financial instruments, equity instruments as well as presentation and disclosures of financial instruments.

Due to Circular No. 210 only requires the presentation and disclosure of financial instruments, the definitions of financial assets, financial liabilities and other relevant definitions are applicable to prepare this note only. The assets, liabilities and equities of the Corporation still are recognized and accounting in accordance with the Vietnamese Accounting Standards and Vietnamese Accounting System applicable to insurance companies and comply with the relevant statutory requirements.

Financial assets

Financial assets within the scope of Circular No. 210 include cash and bank deposits, trade and other receivables, listed and unlisted financial instruments.

According to Circular No. 210, for the purpose of disclosure in the Consolidated Financial Statements, financial assets are classified as appropriate into one of the following categories:

- ***Financial asset recognized at fair value through profit or loss statements that satisfies either of the following conditions:***

  a) Financial asset that satisfies either of the following conditions:

     A financial asset will be classified as securities held for trading if:

     (i) It is purchased or created mainly for the purpose of resale/redemption in a short term;

     (ii) There is an evidence that such instrument is traded for the purpose of gaining short-term profits; or

     (iii) It is a derivative financial instrument (except derivative financial instruments identified as financial guarantee contracts or effective hedging instruments).

  b) Upon initial recognition, the entity categorizes the financial asset as such reflected at fair value through Profit and loss statement.

- ***Held-to-maturity investments are non-derivative financial assets with fixed or identifiable payments and fixed maturity periods which an entity has the intent and ability to hold until the date of maturity, with the exceptions of:***

  a) Financial assets that, upon initial recognition, were categorized as such recognized at fair value through profit or loss statements;

  b) Financial assets already categorized as available for sale;

  c) Financial assets that meet the definitions of loans and receivables.

37. FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

Financial assets (continued)

- ***Loans and receivables are non-derivative financial assets with fixed or identifiable payments and not listed on the market, with the exceptions of:***
  a) The amounts the entity has the intent to immediately sell or will sell in a near future which are classified as assets held for trading, and like those which, upon initial recognition, the entity categorized as such recognized at fair, value through profit or loss statements;
  b) The amounts categorized by the entity as available for sale upon initial recognition; or;
  c) The amounts whose holders cannot recover most of the initial investment value not due to credit quality impairment and which are categorized as available for sale.
- ***Available-for-sale assets are non-derivative financial assets determined as available for sale or not classified as:***
  a) Loans and receivables;
  b) Held-to-maturity investments;
  c) Financial assets recognized at fair value through profit or loss statements.

Financial liabilities

Financial liabilities within the scope of Circular No. 210/2009/TT-BTC include trade and other payables, loans and borrowings.

According to Circular No. 210/2009/TT-BTC, for the purpose of disclosure in the Consolidated Financial Statements, financial liabilities are classified as appropriate into one of the following categories:

- *Financial liability recognized at fair value through profit or loss statements that satisfies either of the following conditions:*
  a) Being classified as held for trading, a financial liability will be classified as securities held for trading if:
     (i) It is purchased or created mainly for the purpose of resale/redemption in a short term;
     (ii) There is an evidence that such instrument is traded for the purpose of gaining short-term profits; or,
     (iii) It is a derivative financial instrument (except derivative financial instruments identified as financial guarantee contracts or effective hedging instruments).
  b) Upon initial recognition, the entity categorizes the financial liability as such reflected at fair value through Profit and loss statement
- *Financial liabilities measured at amortised cost,* include financial liabilities that were not categorized as financial liabilities at fair value through profit or loss statements.

37. FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

Financial liabilities (continued)

Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount reported in the consolidated balance sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following method and assumption are used to estimate the fair values:

- Cash and short-term deposits, trade receivables, trade payables and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.
- Fair value of listed shares is determined based on the price on stock markets (which are the average prices on Hanoi Stock Exchange and the closing prices on Ho Chi Minh City Stock Exchange) on 30 December 2016.
- Fair value of unlisted shares which have been registered in the unlisted public companies market (UPCom) is the average price of the trading market on 30 December 2016.
- Fair value of unlisted shares which have not been registered in the unlisted public companies market (OTC) is the average of public price quotations of at least three (03) reputable and large security companies in the market.
- Where the active market information was not available to determine fair value of financial assets, financial liabilities at the reporting date, their carrying amounts were used.

37. FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

This table below presents carrying amount and fair value of the Corporation's assets at 31 December 2016:

	Carrying amount				*Fair value*
31 December 2016	*Cost* *VND*	*Accrued interest* *VND*	*Provision* *VND*	*Total* *VND*	*VND*
Financial assets	**3,245,246,849,056**	**94,957,388,085**	**(69,657,062,559)**	**3,270,547,174,582**	**3,292,964,824,800**
Available for sale	283,922,511,767	-	(45,509,539,255)	238,412,972,512	260,830,622,730
Listed shares	*156,366,998,767*	-	*(11,732,481,052)*	*144,634,517,715*	*167,052,167,933*
Unlisted shares	*77,555,513,000*	-	*(16,890,324,139)*	*60,665,188,861*	*60,665,188,861*
BIDV Metlife	*50,000,000,000*	-	*(16,886,734,064)*	*33,113,265,936*	*33,113,265,936*
Loan and receivables	2,961,324,337,289	94,957,388,085	(24,147,523,304)	3,032,134,202,070	3,032,134,202,070
Bonds	*285,032,233,756*	*11,003,589,041*	*(3,000,000,000)*	*293,035,822,797*	*293,035,822,797*
Term deposits	*2,285,463,145,023*	83,747,565,711	-	*2,369,210,710,734*	*2,369,210,710,734*
Insurance receivables	*319,035,074,241*	-	*(21,147,523,304)*	*297,887,550,937*	*297,887,550,937*
Other receivables	*65,793,884,269*	*156,400,000*		*65,950,284,269*	*65,950,284,269*
Statutory deposit	*6,000,000,000*	*49,833,333*	-	*6,049,833,333*	*6,049,833,333*
Cash and cash equivalents	**161,122,018,704**	**214,138,889**	**-**	***161,336,157,593***	***161,336,157,593***
Total	**3,406,368,867,760**	**95,171,526,974**	**(69,657,062,559)**	**3,431,883,332,175**	**3,454,300,982,393**
Financial liabilities					
Trade payables	329,875,703,829	-	-	329,875,703,829	329,875,703,829
Accrued expenses	16,987,723,997	-	-	16,987,723,997	16,987,723,997
Other payables	50,398,655,473	-	-	50,398,655,473	50,398,655,473
Total	**397,262,083,299**	**-**	**-**	**397,262,083,299**	**397,262,083,299**

37. FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

This table below presents carrying amount and fair value of the Corporation's assets at 31 December 2015.

	Carrying amount				*Fair value*
31 December 2015	*Cost* VND	*Accrued interest* VND	*Provision* VND	*Total* VND	VND
Financial assets					
Available for sale	202,875,785,499	-	(21,953,254,809)	180,922,530,690	191,655,891,104
Listed shares	*74,464,137,499*	-	*(4,968,581,575)*	*69,495,555,924*	*80,228,916,338*
Unlisted shares	*78,411,648,000*	-	*(16,984,673,234)*	*61,426,974,766*	*61,426,974,766*
BIDV Metlife	*50,000,000,000*	-	-	*50,000,000,000*	*50,000,000,000*
Loan and receivables	2,738,713,883,448	59,945,091,277	(19,322,845,922)	2,779,336,128,803	2,779,336,128,803
Bonds	*233,439,500,000*	*8,857,153,729*	*(3,000,000,000)*	*239,296,653,729*	*239,296,653,729*
Term deposits	*2,152,679,237,632*	*51,008,370,881*	-	*2,203,687,608,513*	*2,203,687,608,513*
Insurance receivables	*322,086,269,998*	-	*(16,322,845,922)*	*305,763,424,076*	*305,763,424,076*
Other Trade Receivables	*5,910,783,233*	-	-	*5,910,783,233*	*5,910,783,233*
Other receivables	*18,598,092,585*	-	-	*18,598,092,585*	*18,598,092,585*
Statutory deposit	*6,000,000,000*	*79,566,667*	-	*6,079,566,667*	*6,079,566,667*
Cash and cash equivalents	**253,572,611,354**	**781,055,555**	**-**	**254,353,666,909**	**254,353,666,909**
Total	**3,195,162,280,301**	**60,726,146,832**	**(41,276,100,731)**	**3,214,612,326,402**	**3,225,345,686,816**
Financial liabilities					
Trade payables	307,550,330,357	-	-	307,550,330,357	307,550,330,357
Accrued expenses	14,924,414,434	-	-	14,924,414,434	14,924,414,434
Other payables	32,283,267,101	-	-	32,283,267,101	32,283,267,101
Total	**354,758,011,892**	**-**	**-**	**354,758,011,892**	**354,758,011,892**

38. CORRESPONDING FIGURES

In 2016, the Corporation has restated its prior year's corresponding figures following the inspection results of Insurance Supervision Agency implementing Decision no. 40/BTC – QLBH on 19th September 2016. Detailed adjustments are presented in the following:

Extracted from consolidated balance sheet at 31 December 2015

Effect on total assets:

ITEMS	*31/12/2015 (Previously stated)* VND	*Adjustment* VND	*31/12/2015 (Restated)* VND	*Notes*
Short-term trade receivables	322,086,269,998	1,202,892,061	323,289,162,059	38.1
Reinsurance assets from claim reserve	680,689,011,699	(1,056,945,633)	679,632,066,066	38.2
Effect on total assets	**1,002,775,281,697**	**145,946,428**	**1,002,921,228,125**	

Effect on total liabilities:

ITEMS	*31/12/2015 (Previously stated)* VND	*Adjustment* VND	*31/12/2015 (Restated)* VND	*Notes*
Trade payables	307,343,606,294	1,900,000,000	309,243,606,294	38.3
Tax and other statutory obligations	31,817,313,865	13,847,099	31,831,160,964	38.4
Technical reserves	1,710,897,736,695	(1,816,994,933)	1,709,080,741,762	
Gross un-earned premium reserve	*873,565,330,247*	*(35,900,253)*	*873,529,429,994*	*38.5*
Gross claim reserve	*837,332,406,448*	*(1,781,094,680)*	*835,551,311,768*	*38.6*
Effect on total assets	**2,050,058,656,854**	**96,852,166**	**2,050,155,509,020**	

Effect on owners' equity:

ITEMS	*31/12/2015 (Previously stated)* VND	*Adjustment* VND	*31/12/2015 (Restated)* VND	*Notes*
Undistributed profit of current year	95,371,302,918	49,094,262	95,420,397,180	
Effect on owners' equity	**95,371,302,918**	**49,094,262**	**95,420,397,180**	

38. CORRESPONDING FIGURES (continued)

Extracted from consolidated income statement in the year ended 31 December 2015 (continued)

Effect on the consolidated operational income statement for the year end 31 December 2015:

ITEMS	*31/12/2015 (Previously stated)* *VND*	*Adjustment* *VND*	*31/12/2015 (Restated)* *VND*	*Notes*
Reinsurance premium assumed	136,007,191,009	(5,811,939)	136,001,379,070	38.1.1
Increase un-earned premium reserve	(237,043,504,819)	35,900,253	(237,007,604,566)	38.5
Claim expenses	(533,357,181,515)	(1,900,000,000)	(535,257,181,515)	38.3
Recoveries from reinsurance ceded	198,164,773,382	1,208,704,000	199,373,477,382	38.1.2
Increase in direct and assumed claim reserve	(31,152,095,087)	1,781,094,680	(29,371,000,407)	38.6
Increase in ceded claim reserve	3,951,606,630	(1,056,945,633)	2,894,660,997	38.2
Current corporate income tax	(27,161,786,404)	(13,847,099)	(27,175,633,503)	38.4
Effect on owners' equity	**(490,590,996,804)**	**49,094,262**	**(490,541,902,542)**	

Adjustments details as below:

38.1 Short-term trade receivables increased due to:

Notes	*Description*	*VND*
38.1.1	Decrease in UPR reserve of policies which were not effective in 2015	(5,811,939)
38.1.2	Increase in recovery from reinsurance ceded claim (claims were approved in 2015)	1,208,704,000
		1,202,892,061

38.2 Ceded reinsurance claim reserve was adjusted according to the updated claim information.

38.3 Adjustment to record expenses of approved claims.

38.4 Corporate income tax adjustment as a result of other adjustments requested in inspection minutes.

38.5 Adjustment of Gross unearned premium reserve according to recalculation result of the Insurance Supervisory Board.

38.6 Adjustment to record gross claim reserve according to the updated claim information and IBNR recalculation results of the Inspectors.

39. EVENTS AFTER THE CONSOLIDATED BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the consolidated financial statements of the Corporation.

40. APPROVAL FOR ISSUANCE

The consolidated financial statements as at and for the year ended 31 December 2016 were authorised for issuance by General Director on 3 March 2017.

Mr. Nguyen Xuan Dong Accountant Finance - Accounting Division	Ms. Lai Ngan Giang Chief Accountant	Mr. Tran Hoai An General Director

Hanoi, Vietnam

3 March 2017